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de Informática



Process Mining

Closing the gap between Data Science and BPM

Conferencia de Posgrado



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灯 @KybeleResearch | @jmvara

Intro



This aims to be a very applied talk

- The focus is not (only) to introduce the scientific basis of Process Mining
- But to show the potential of the topic
- Foster interest
 - To be aware that practical application is not only feasible but almost direct
 - To go deep into its application to your field of study
 - To have a first glance at the theory behind



The speaker

The beginning

- Ingeniería Aeronáutica UCM
- Ingeniería Técnica en Telecomunicaciones UPM
- Ciencias Ambientales URJC
- Ingeniería Informática URJC
- IBERIA Viva Tours



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ALMA MATER





Másteres universitarios dobles Nº de Créditos ECTS: 60 ECTS Duración del Máster: Un curso académic Precio: 📥 Ver tabla ▲ Calendario académico ▲ Horario ▲ Tabla de adaptaciones ▲ Profesorad Director del Máster: Prof. Dr. D. Juan Manuel Vara Mesa. Teléfono: 91 488 8264 Correo electrónico: 🖂 master ingsistinformacion@uric es rmación master oficial: Teléfono: 91 488 8508 😥 master oficial @uric.es il estudiante: 91 488 93 93. 👔 Ayuda 🔯 Buzón de sugerencias y g Escuela Internacional de Doctorado Web Oficial PROGRAMAS DE DOCTORADO PROGRAMA DE DOCTORADO EN TECNOLOGÍAS DE LA INFORMACIÓN Y LAS COMUNICACIONES Programas de Doctorado Tamaño de letra 🔍 🔍 🔒 Imprimi ACTMDADES FORMATINAS 🛛 🖻 Buzón de sugerencias y quejas Calendario de actividades nador y comisión académica Procedimiento de contro Documento de actividades SERVICIOS DE APOYO entación y competencias Unidad de Igualdad Unidad de Atención a ersonas con Discapacidad

 Salidas profesionales a nivel internacional. banca, IT, facility o cualquier otro sector) OUÉ ES LA II

• Head of the BsC in Services Engineering

Head of the MsC in Information Systems Engineering

UNIVERSIDAD ESTUDIOS ESTUDIAR EN LA URIC INVESTIGACIÓN INTERNACIONAL ACTUALIDAD

IERIKY ARQUITECTURA 🚺

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ICIAS JURIDICAS Y SOCIALES 🙆

• Head of the SE, Informations Systems and Service Engineering at the PhD Program on TIC

2018

2019 RESERVA

Masteres universitarios online teres universitarios en hatia inglesa Modalidad: online Código del título: 6095 Orientación: Profesional

ESTUDIOS DE MASTER INGENIERÍA DE SISTEMAS DE INFORMACIÓN



Life at @URJC

U Universidad Rey Juan Carlo

0.00

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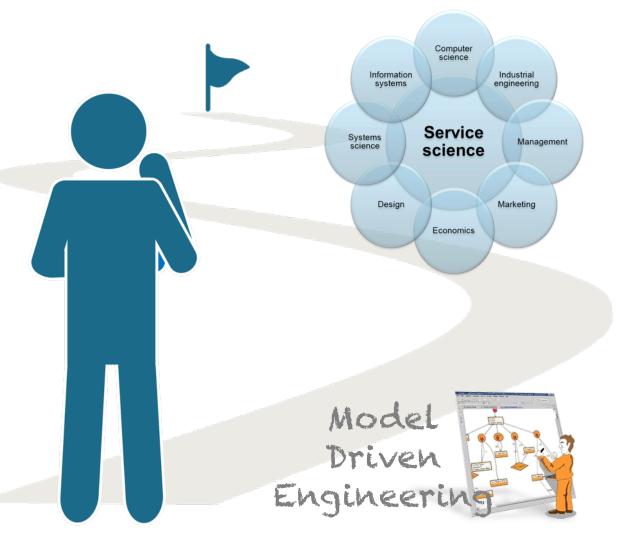




The speaker

My life as a researcher

- Pre-doc at U. Nantes (Jean Bézivin)
- Post-doc at Tilburg University (Mike Papazoglou)
- 2 Sexenios / I Transferencia
- 4 Docentia
- 7 Tesis Doctorales en los últimos 10 años
- 18 artículos JCR 16 congresos CORE
- IP proyectos MINECO
- Investigador H2020





Motivation

What is in Process Mining?

Quick glance at Data Handling

A glance at Process Discovery

Quick tour with Disco

• Process Mining tools overview

Challenges & Open Issues





Motivation



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Business Process Management

Okybele

One straightforward way of looking at BPM is to think of 10 W's associated with a business

By understanding WHAT is done, WHY, WHERE and WHEN it is done, WHO does it, the WAY it is done, and WITH what resources, all while keeping a WATCH on performance, identifying what to WORRY about and how to mitigate those worries, a range of methods and tools can be applied to achieve the best results with the least cost and achieving the most WEALTH.

Business Process Management (BPM) is the art and science of overseeing how work is performed in an organization to ensure consistent outcomes and to take advantage of improvement opportunities.

A collection of discrete activities or events we perform in order to achieve a certain **goal**

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BPM Issues

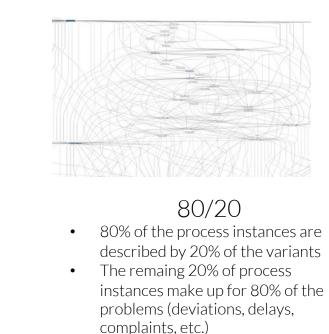
Creation of "current state" processes

- Business Process reengineering focus on an improved **to-be** process
- Little interest in exploring the **as-is** one, which is the key to:
 - Know whether it's worh to invest in improvements
 - Detect performance problems
 - How much variation there is in the process across the organization
- Skip or subcontract process analysis
- Spend too much time in interviews and sticky notes based process analysis

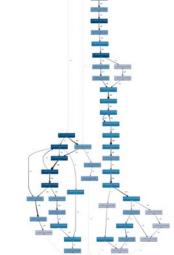
Lack of connections between BPs and ISs

- Gathering information about how your process is performing entailed manual and complex steps to collect and synthetize data
 - E.g.: Lean & Six Sigma have not emphasized technologies as enables of Process Management

(Davenport & Spanyi, 2019)







• BPM initatives connected to ISs



[•] Data-based as-is model

The promise of RPA

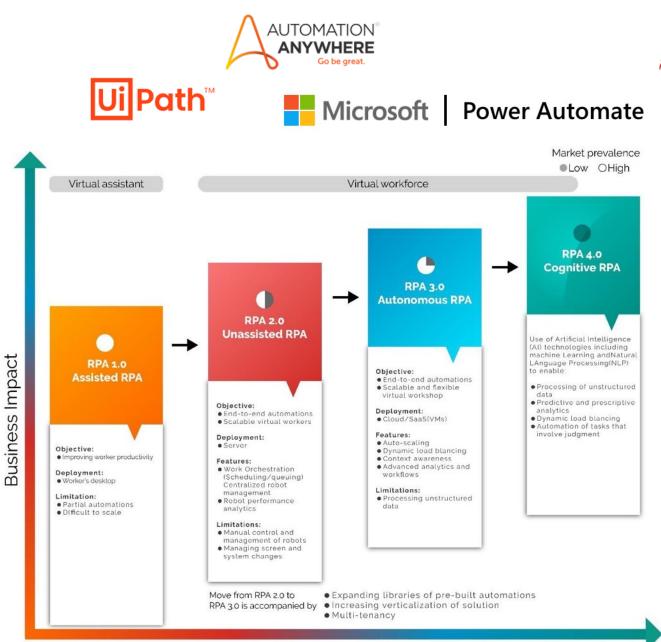
Robotic Process Automation

- APIfication
- Incorporación de ML: cognitive RPA
- Low-code tools

Companies will flesh out their stacks by combining **RPA**, traditional **BPM**, workflow, and cloud services, layering in **process documentation**, **process discovery and analytics**, and looking to enable a 'virtuous cycle' of process improvement.

Ryan Duguid, Nentix. From: RPA (Robotic Process Automation): What's In Store For 2020?. Forbes, Dec.2019

- Identify where to implement bots
- Calculate the impact of the implementation

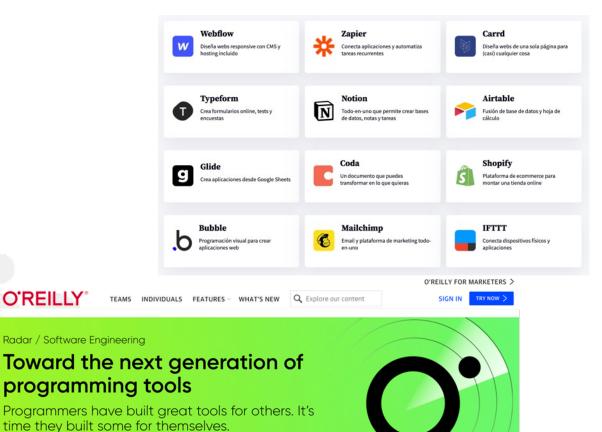


Advances in RPA technogies

The Hype of low-code

The rise of low-code & no-code tools

- Comunity or Citizen Developers
- Low-code for *pro-developers*





Dec 2, 2020, 09:10am EST | 408 views

Bring Shadow IT Into The Light And **Capitalize On Citizen Developers**



Johan Den Haan Forbes Councils Member Forbes Technology Council COUNCIL POST | Membership (fee-based) Innovation

BRINGING INNOVATION TO MARKET

The Future of Software Is No-Code It's

accelerating how businesses are able to impact their strategy.

BY GREG SATELL ODIGITALTONTO





SwiftUl Better apps. Less code.



Google App Maker

Microsoft Power Apps



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Our interest on Service Design

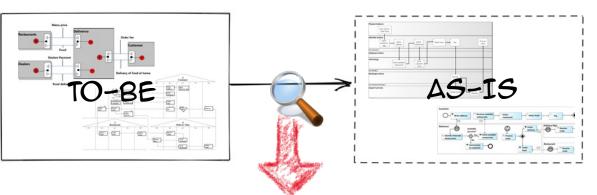


How do we

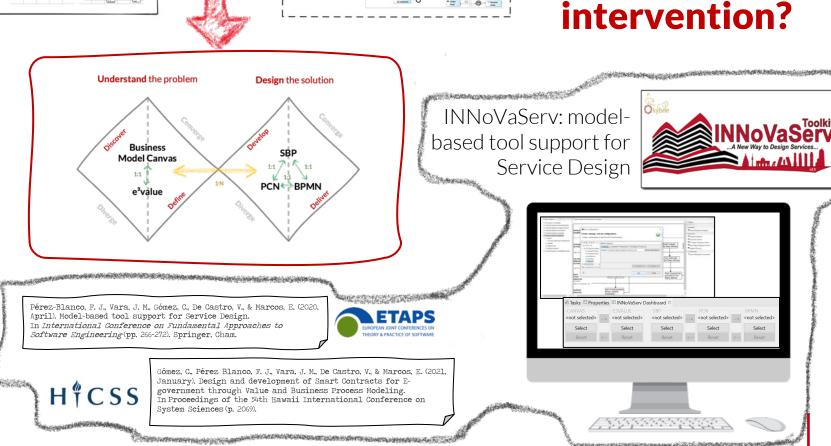
after our

know what is

really going on



How do we know what was really going on there?

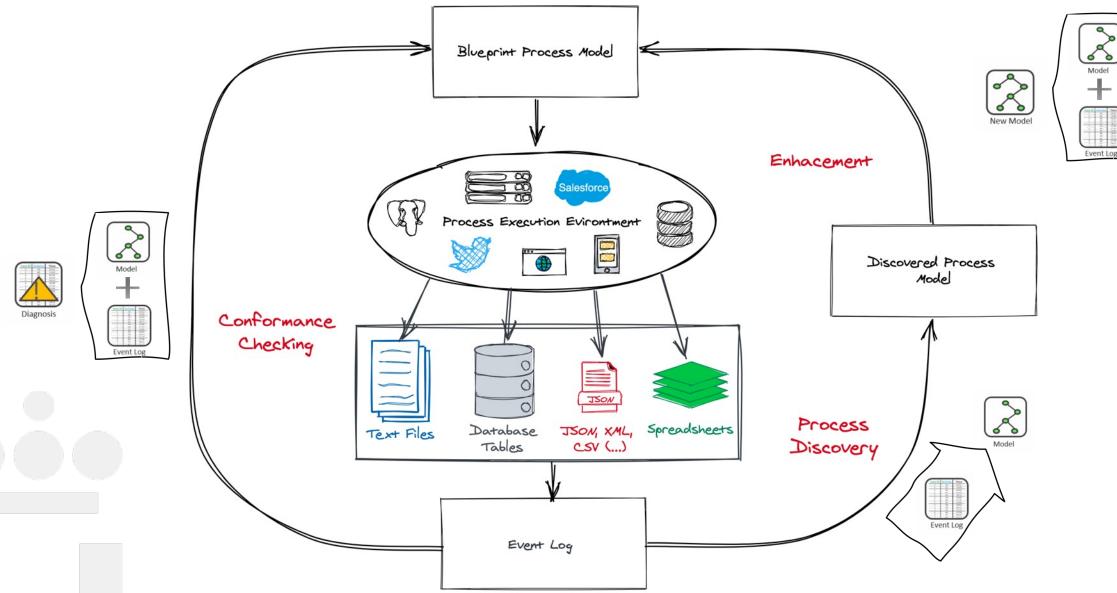


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No one wants to ends like this

Process Mining Data-driven approach to discovering gaps in your business process

Process Mining Overview

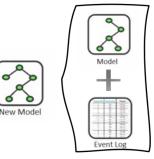


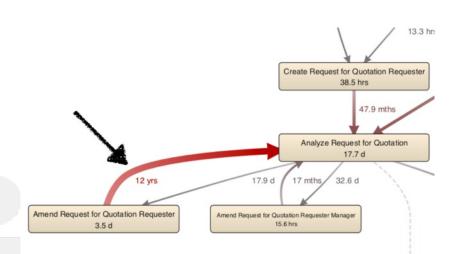
A more pragmatical contribution

I'm personally not sure about the enhacement issue

More prone to think about







Throughput analysis/bottleneck detection

Accounting for the intensity of events' execution (measured by time spent to complete a particular event) in order to determine potential bottlenecks.

This kind of analysis can be used to improve time-related KPIs by minimizing throughput/overhead time



What is in Process Mining?

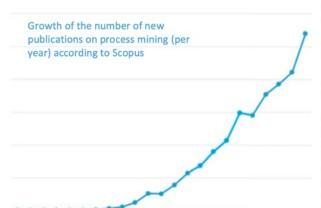


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A bit of history

One man's Dream

- Wil van der Aalst dissapointment on the gap between modelled processes and reality
 - Late 90's sabatical at U. of Colorado in Boulder
 - Early 2000s the \pmb{lpha} -algorithm
 - 2004: first **ProM** release
 - 2007: foundation of *Futura PI* (van de Brand)
 - Fluxicon, Celonis, ProcessGold
 - 2014: Coursera Process Mining course (120k participants)
 - 2015: practical adoption of Process Mining in the industry



1998 2000 2002 2004 2006 2008 2010 2012 2014 2016 2018

- 1999 Start of process mining research at TU/e
 2000-2002 Development of the first process mining
- algorithms (Alpha and Heuristic miner)
- 2004 Release of the first version of the ProM framework
 2004 2006 Pieneering work on taken based conferences
- 2004-2006 Pioneering work on token-based conformance checking, organization mining, decision mining, etc.
 2007 First process mining company (Fighture Pil)
- 2007 First process mining company (Futura PI)
 2010 Dispersion work on alignment based and
- 2010 Pioneering work on alignment-based conformance checking and operational support
- 2009-2011 Founding of Fluxicon, Celonis, and ProcessGold
- 2011 First process mining book
- 2014 Coursera process mining MOOC
- 2016 "Process mining data science in action" book
- 2018 First Market Guide for Process Mining by Gartner
 2019 Over 30 optimizer worders offer another mining to be
- 2018 Over 30 software vendors offer process mining tools
- 2018 Celonis becomes a Unicorn
- 2019 First international process mining conference takes place in Aachen (ICPM 2019)

(Van der Aalst, 2020)



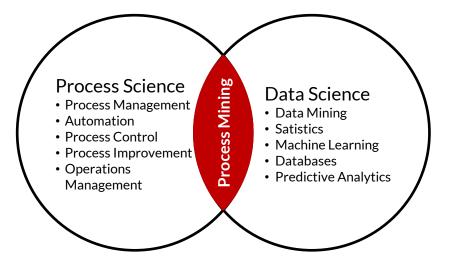
What is Process Mining?



Process Mining

- Lies at the intersection of process-science and data-science, bridging the gap between model-based process analytics and data-centered analytics.
- It allow users to **reconstruct**, analyze and improve business processes based on event logs from transactional IT systems like SAP, Oracle, Salesforce, etc.
- Undesired process patterns, bottlenecks and compliance issues can be detected and reduced in that way. This allows us to **understand processes as they really happened** based on their **digital footprint**.
- This reflects a major advantage to previous methods of process mining and modeling as findings are no longer based o assumptions but on **data-based evidence** reflecting real-world events.

The end goal of process mining is to discover, model, monitor, and optimize the underlying processes by analyzing the event data, generated during the execution of those processes.

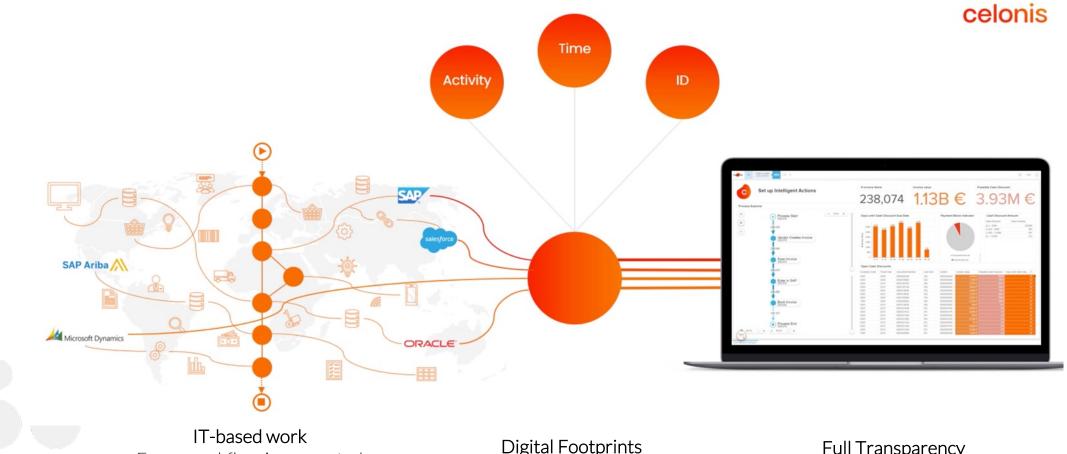


Adapted from (van Der Aalst, 2016)

What is in Process Mining

It's basically about analysing **digital footprints**, don't matter what are they





Every workflow is supported by IT systems, like SAP, Oracle or Salesforce Digital Footprints Process Minig algorithms detect & reconstruct workflow traces Full Transparency Actual process executions are visualized in the tool

What do we need for Process Mining

Data generation

• Business process data is stored in a variety of IT systems, suh as workflow management systems, ERP systems, CRM systems, supply chain management systems, etc.

Adapted from: van Der Aalst (2016)

Order No.	Activity	Time	User	Quantity
10001	Create purchase order	01-01-2009, 8:35 am	Sara Jones	1
10001	Print and send purchase order	03-01-2009, 12:13 am	Sara Jones	1
10001	Goods receipt	07-01-2009, 07:01 am	Pete Scott	1
10001	Scan invoice	09-01-2009, 2:00 pm	Sara Jones	1
10001	Book invoice	10-01-2009, 10:30 am	Carol Hope	1
10002	Create purchase requisition	02-02-2009, 1:17 pm	John Farmer	15
10002	Create purchase order	04-02-2009, 9:15 am	Sara Jones	15
10002	Print and send purchase order	07-02-2009, 4:41 pm	Sara Jones	15
10002	Goods receipt	27-02-2009, 6:53 am	Frank Miller	15
10002	Scan invoice	28-02-2009, 1:00 pm	Sara Jones	15
10002	Book invoice	13-03-2009, 11:59 am	Carol Hope	15
10003	Scan invoice	13-04-2009, 10:00 am	Sara Jones	23
10003	Create purchase order	17-04-2009, 3:47 pm	Sara Jones	23
10003	Print and send purchase order	17-04-2009, 5:30 pm	Carol Jope	23
10003	Goods receipt	27-04-2009, 4:23 pm	Pete Scott	23
10003	Book invoice	30-04-2009, 8:50 am	Sara Jones	23

CRM ERP SCE CRM

Schedule Sales

Order

Event logs

Create Sales

Order

• Store the data that is required for Process Mining.

Deliver Sales

Order

Notify

Client

- At the minimum, the event log has to include three different fields:
 - Case ID <
 - Activity Name
 Digital Footprint
 - Timestamp <<
- There may be other optional fields



Invoice Sales

Order

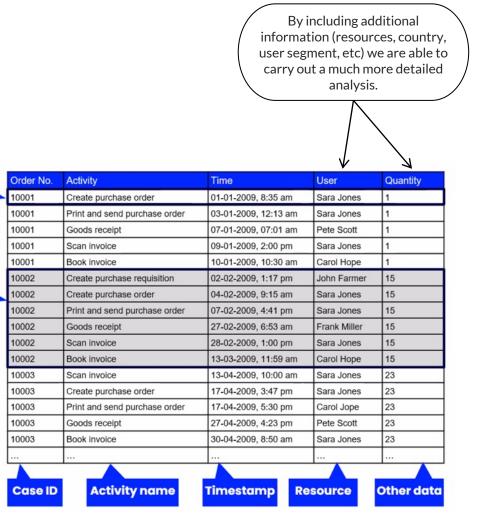
ERP

Celonis (2020)

Digital Footprints

- Digital Footprint (key parts of an event)
 - Case ID: indicates which process instance the event belongs to.
 - A unique identifier of an entity going through the process
 - Activity / Event: describes the action that is captured by the event
 - A step of the process, any activity that is a part of the process we are analyzing
 - Timestamp: indicates the time when the event took place
 - used for performance evaluation and determining the order of events, can be the time when the user entered/exited the given event (or both actually)



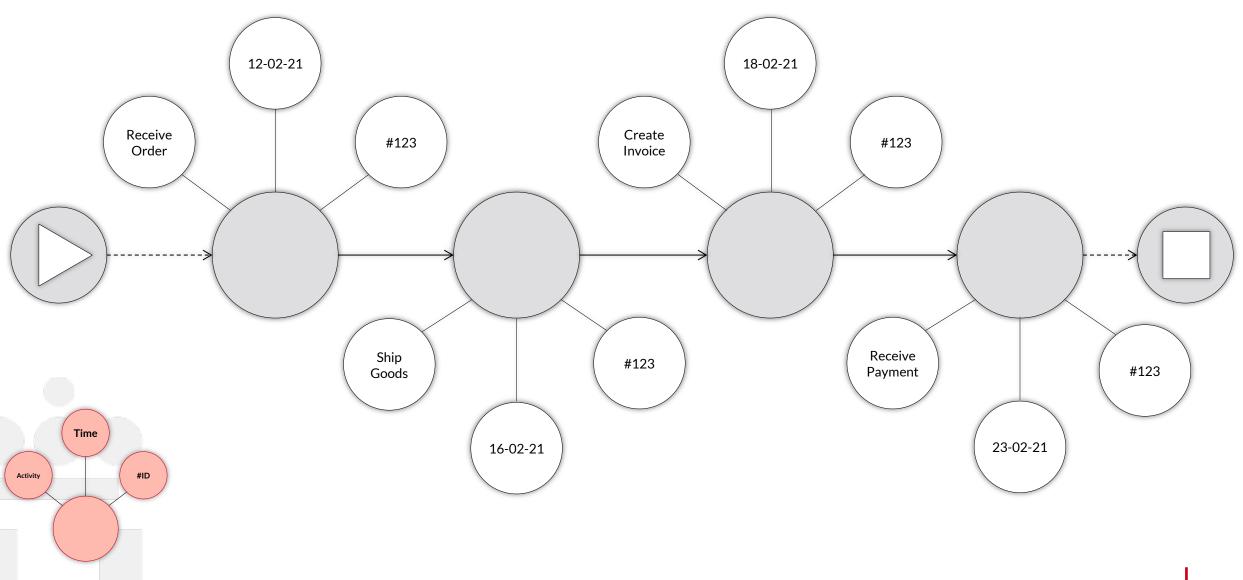


Event

Trace





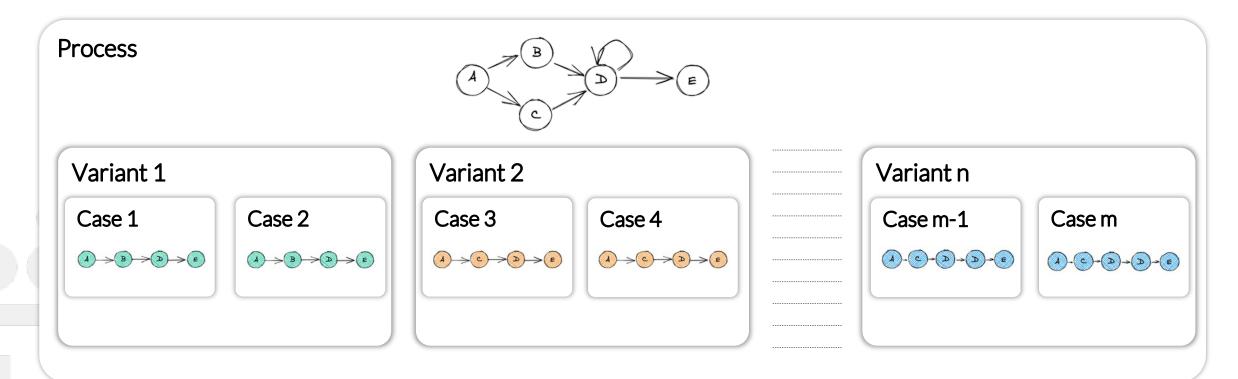


Process Mining | @jmvara

Cases & Variants

Q kybele

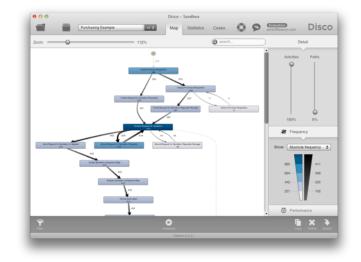
- Case / Trace: a particular sequence of activities
 - A case usually consists of multiple events
- Variant: the set of cases/traces that perform the very same sequence of activities ≅ Process Pattern



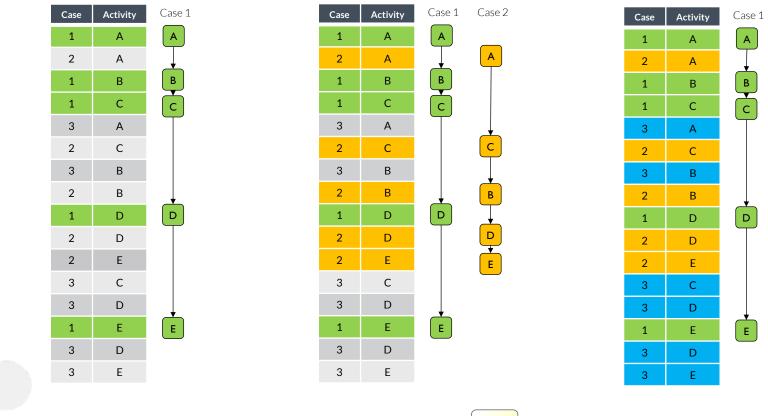
0			C	D	E	F	G
	CaseID	Timestamp	Medium	Status	Service Line	Urgency	
	case9700	20.8.09 11:46		Registered	1st line	0	
	case9700	20.8.09 11:50	Phone	Completed	1st line	0	
	case9701	23.9.09 12:23	Phone	Registered	1st line	0	
	case9701	23.9.09 12:27	Phone	Completed	1st line	0	
	case9705	20.10.09 14:21	Phone	Registered	Specialist	2	
	case9705	20.10.09 16:48	Phone	At specialist	Specialist	2	
	case9705	19.11.09 10:31		In progress	Specialist	2	
	case9705	19.11.09 10:32		Completed	Specialist	2	
	case3939	15.10.09 11:48		Registered	Specialist	2	
	case3939	15.10.09 11:48	Mail	Offered	Specialist	2	
	case3939	20.10.09 17:18	Mail	In progress	Specialist	2	
	case3939	20.10.09 17:19	Mail	At specialist	Specialist	2	
	case3939	21.10.09 14:49	Mail	In progress	Specialist	2	
	case3939	21.10.09 14:49	Mail	In progress	Specialist	2	
	case3939	28.10.09 10:17	Mail	In progress	Specialist	2	
	case3939	28.10.09 10:18	Mail	Completed	Specialist	2	
	case9704	20.10.09 14:19	Mail	Registered	1st line	0	
	case9704	20.10.09 14:24	Mail	Completed	1st line	0	
	case9703	20.10.09 14:40	Phone	Registered	1st line	0	
	case9703	20.10.09 14:58	Phone	Completed	1st line	0	
	case9702	24.8.09 12:24	Mail	Registered	2nd line	2	
	case9702	24.8.09 12:30	Mail	Offered	2nd line	2	
	case9702	24.8.09 12:31		Scheduled	2nd line	2	
	case9702	26.8.09 9:05	Mail	In progress	2nd line	2	
	case9702	26.8.09 9:19	Mail	Completed	2nd line	2	
	case9709	20.10.09 14:26	Mail	Registered	Specialist	2	
	41440700	30.10.00.14-34	Mall	Officerd	Canadalist		

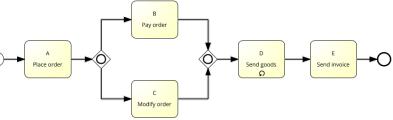


Quick glance (Data import)









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Case 2

А

С

В

Case 3

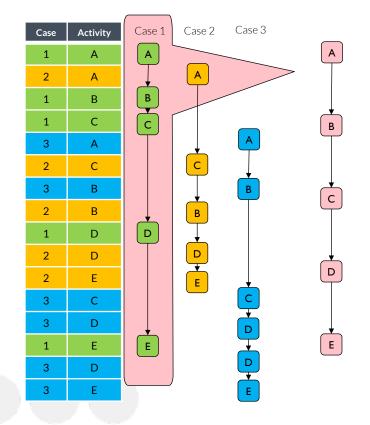
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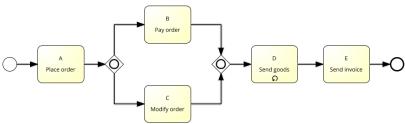
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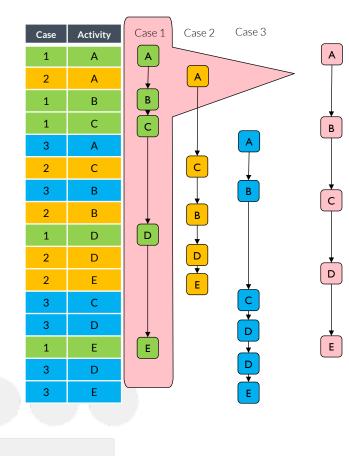
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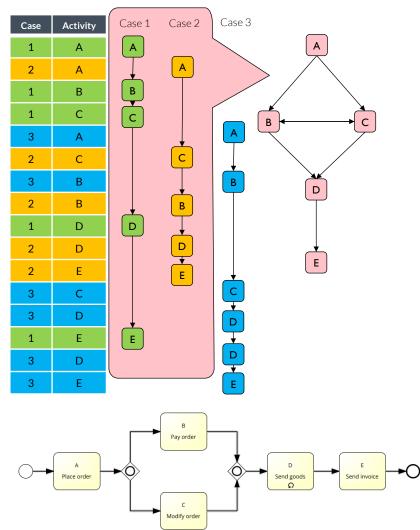




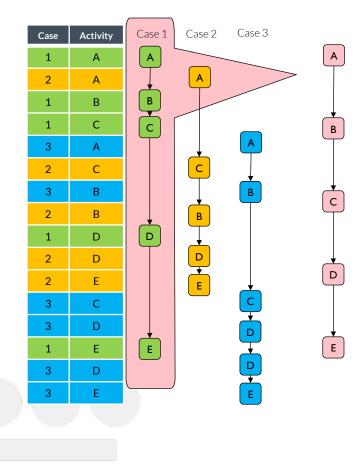


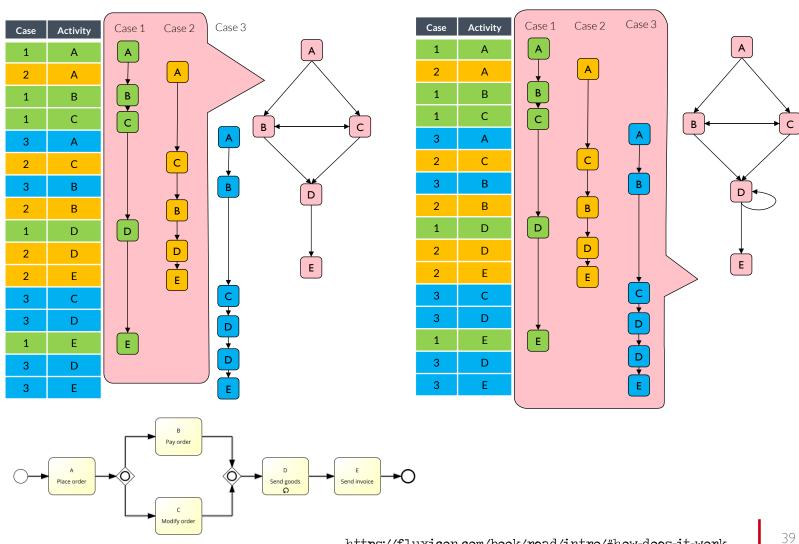














A glance at process discovery

(Van der Aalst, 2016)

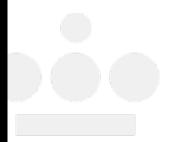
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Okybele

Algorithm

- Scan traces for ordering relations
 - Build footprint matrix
- Convert footprint matrix to Petri Net



Build footprint matrix

• Four ordering relations

•	>	Directly follows	a > b	a is directly followed by b

- \rightarrow Sequence $a \rightarrow b$ if a > b and not b > a
- || Parallel $a \parallel b$ if both a > b and b > a
- # Choice a # b if neither a > b and b > a

 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

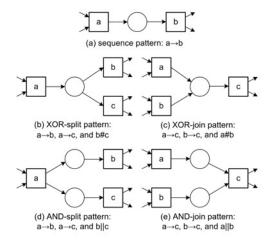
 $\begin{array}{l} \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, e, d \rangle \end{array}$

	a	b	С	d	е
a	$\#_{L_1}$	(\rightarrow_{L_1})	$\rightarrow L_1$	$\#_{L_1}$	\rightarrow_{L_1}
b	\leftarrow_{L_1}	$\#_{L_1}$	$\ L_1$	\rightarrow_{L_1}	$\#_{L_1}$
С	\leftarrow_{L_1}	$\ _{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
d	$\#_{L_1}$	\leftarrow_{L_1}	\leftarrow_{L_1}	$\#_{L_1}$	\leftarrow_{L_1}
е	\leftarrow_{L_1}	$\#_{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$









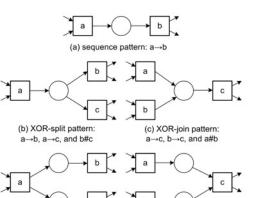
 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

 $\begin{array}{l} \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, e, d \rangle \end{array}$

	a	b	С	d	e
a	$\#_{L_1}$	\rightarrow_{L_1}	\rightarrow_{L_1}	$\#_{L_1}$	\rightarrow_{L_1}
b	\leftarrow_{L_1}	$\#_{L_1}$	$\ _{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
С	\leftarrow_{L_1}	$\ _{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
d	$\#_{L_1}$	\leftarrow_{L_1}	\leftarrow_{L_1}	$\#_{L_1}$	\leftarrow_{L_1}
е	\leftarrow_{L_1}	$\#_{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$

Convert footprint matrix to Petri Net

• -> a



(d) AND-split pattern: a→b, a→c, and b||c (e) AND-join pattern: a→c, b→c, and a||b

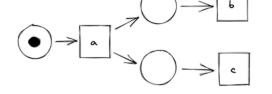
 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

(a, b, c, d)
(a, b, c, d)
(a, b, c, d)
(a, c, b, d)
(a, c, b, d)
(a, c, b, d)

25	a	b	С	d	е
a	$\#_{L_1}$	\rightarrow_{L_1}	\rightarrow_{L_1}	$\#_{L_1}$	\rightarrow_{L_1}
b	\leftarrow_{L_1}	$\#_{L_1}$	$\ _{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
С	\leftarrow_{L_1}	$\ _{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
d	$\#_{L_1}$	\leftarrow_{L_1}	\leftarrow_{L_1}	$\#_{L_1}$	\leftarrow_{L_1}
е	\leftarrow_{L_1}	$\#_{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$

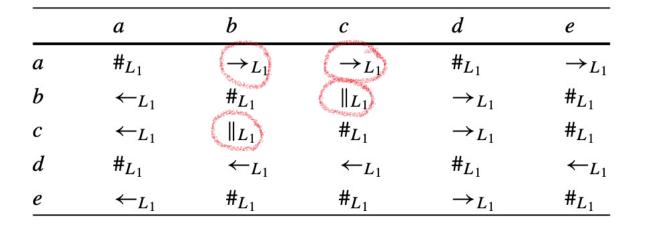


Convert footprint matrix to Petri Net

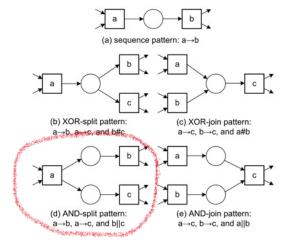


 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

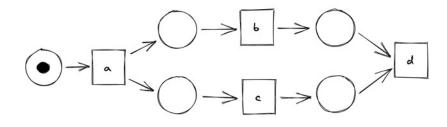
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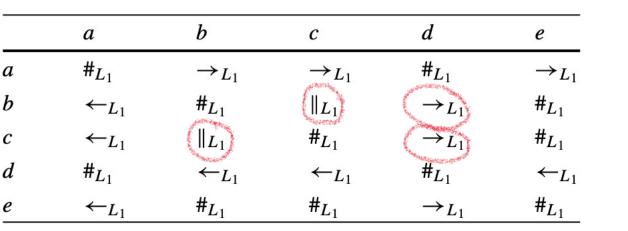


Convert footprint matrix to Petri Net

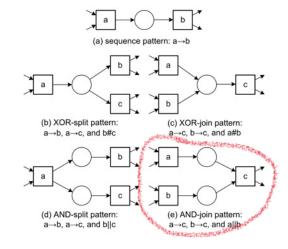


 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

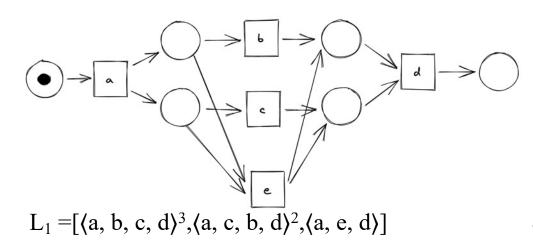
 $\begin{array}{l} \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, e, d \rangle \end{array}$





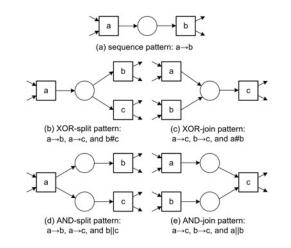


Convert footprint matrix to Petri Net



 $\begin{array}{l} \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, e, d \rangle \end{array}$

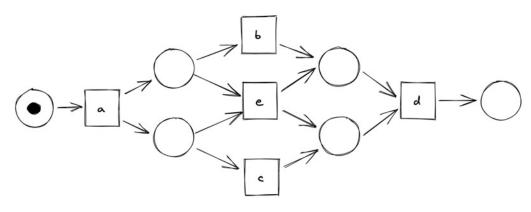




	a	b	С	d	е
а	$\#_{L_1}$	\rightarrow_{L_1}	\rightarrow_{L_1}	$\#_{L_1}$	\rightarrow_{L_1}
b	\leftarrow_{L_1}	$\#_{L_1}$	$\ _{L_1}$	\rightarrow_{L_1}	# <i>L</i> ₁
С	\leftarrow_{L_1}	$\ _{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	# _{L1}
d	$\#_{L_1}$	\leftarrow_{L_1}	\leftarrow_{L_1}	$\#_{L_1}$	\leftarrow_{L_1}
е	\leftarrow_{L_1}	$\#_{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$

The Alpha Miner

Convert footprint matrix to Petri Net

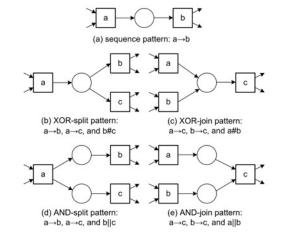


 $L_1 = [\langle a, b, c, d \rangle^3, \langle a, c, b, d \rangle^2, \langle a, e, d \rangle]$

 $\begin{array}{l} \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, b, c, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, c, b, d \rangle \\ \langle a, e, d \rangle \end{array}$

	a	b	С	d	е
a	$\#_{L_1}$	\rightarrow_{L_1}	\rightarrow_{L_1}	$\#_{L_1}$	\rightarrow_{L_1}
b	\leftarrow_{L_1}	$\#_{L_1}$	$\ _{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
С	\leftarrow_{L_1}	$\ _{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$
d	$\#_{L_1}$	\leftarrow_{L_1}	\leftarrow_{L_1}	$\#_{L_1}$	\leftarrow_{L_1}
е	\leftarrow_{L_1}	$\#_{L_1}$	$\#_{L_1}$	\rightarrow_{L_1}	$\#_{L_1}$



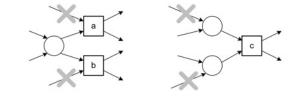


The Alpha Miner



Limitations

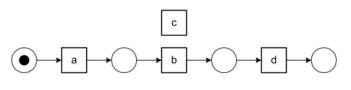
- Implicit places: places that can be removed without changing the behavior
 - Harmless, but the model becomes unnecessarily complicated.
- Representational bias
 - Mixture of choice and synchronization



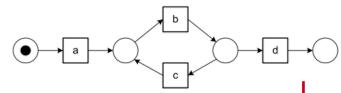
• Does not deal well with loops of length 1 and 2

 $L = [\langle a, c \rangle^2, \langle a, b, c \rangle^3, \langle a, b, b, c \rangle^2, \langle a, b, b, b, b, c \rangle^1]$

 $L = [\langle a, b, d \rangle^3, \langle a, b, c, b, d \rangle^2, \langle a, b, c, b, c, b, d \rangle]$



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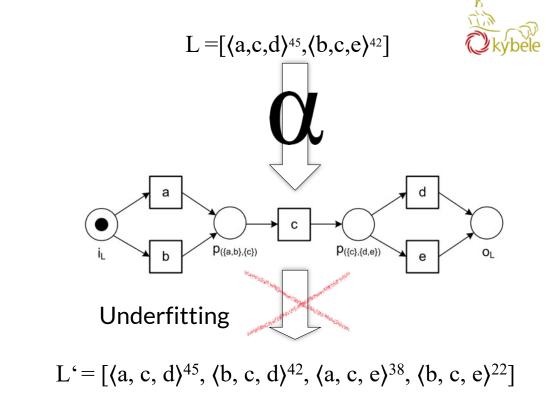
The Alpha Miner

Limitations

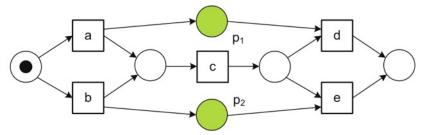
- Non-local dependencies
 - Dependency between two activities that never follow one another directly
- Frequencies are not taken into account.
 - Very sensitive to noise and incompleteness
 - Foundational problems for process mining
 - Don't have negative examples
- Soundness
 - Safeness: places cannot hold multiple tokens at the same time
 - Proper completion: if the sink place is marked, all other places are empty

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- Option to complete: it is always posible to reach the final marking
- Absence of dead parts: for any transitions, there is firing sequnce enabling it







Other discovery approaches



Heuristic mining

- Similar representation to Causal Nets
- Focus on dealing with **noise** & **incompleteness**
- Take frequencies and sequences into account
 - Avoid incorporating infrequent paths in the model
- Non-fitting model

Fuzzy mining

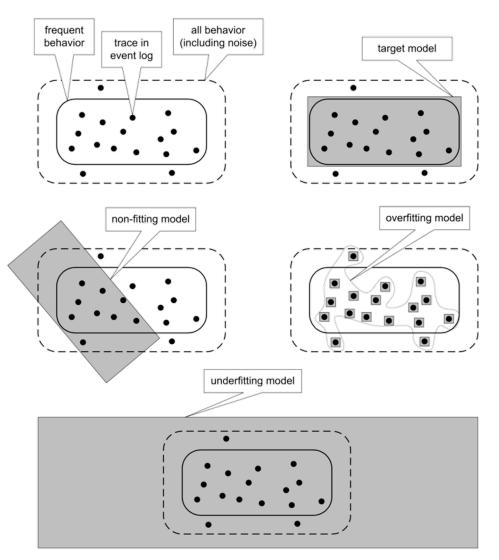
Genetic process mining

Region-based mining

• Able to express more complex control-flow structures without underfitting

Inductive mining

• Sound models & highly scalable



(van der Aalst, 2019)



Quick tour with Disco a simple yet powerful tool for Process Mining

53

Example Scenario



Purchasing process







Problems

- 1. Inefficient operations
- 2. Need to demonstrate compliance
- 3. Complaints about process duration

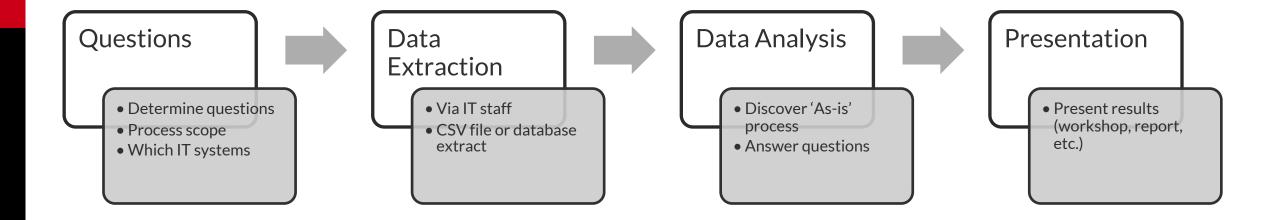




- 1. Understand the process in detail
- 2. Control performance targets (21 days)
- 3. Check whether there are deviations from the payment guidelines

Process Mining Projects Lifecycle - Roadmap







Process Mining | @jmvara

56

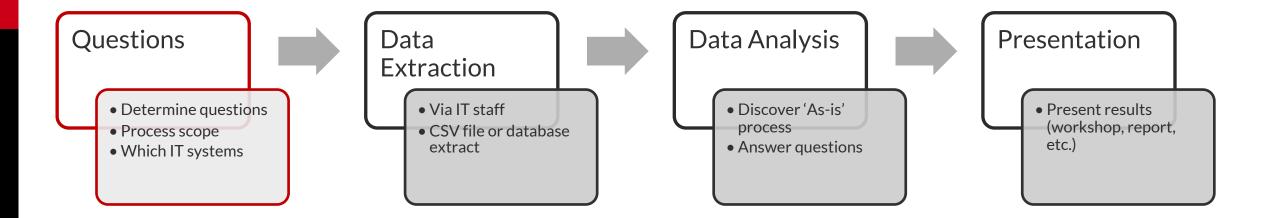
Process Mining | @jmvara

Roadmap - Questions



- 2. Control performance targets (21 days)
- 3. Check whether there are deviations from the payment guidelines

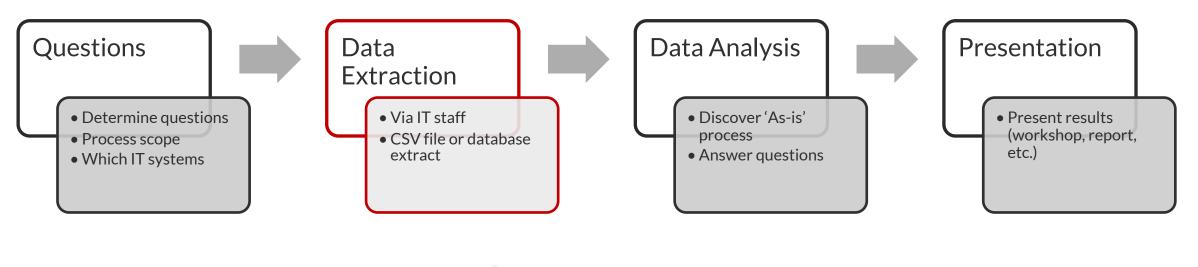
- 1. How does the process actually look like?
- 2. Do we meet the performance targets?
- 3. Are there deviations from the prescribed process?





Roadmap – Data Extraction





CSV



IT staff extracts history logs from the ERP system

Case ID	Start Timestamp	Complete Timestamp	Activity	Resource	Role
339	2011/02/16 14:31:00.000	2011/02/16 15:23:00.000	Create Purchase Requisition	Nico Ojenbeer	Requester
339	2011/02/17 09:34:00.000	2011/02/17 09:40:00.000	Analyze Purchase Requisition	Maris Freeman	Requester Manage
339	2011/02/17 21:29:00.000	2011/02/17 21:52:00.000	Amend Purchase Requisition	Elvira Lores	Requester
339	2011/02/18 17:24:00.000	2011/02/18 17:30:00.000	Analyze Purchase Requisition	Heinz Gutschmidt	Requester Manage
339	2011/02/18 17:36:00.000	2011/02/18 17:38:00.000	Create Request for Quotation Requester Manager	Francis Odell	Requester Manage
339	2011/02/22 09:34:00.000	2011/02/22 09:58:00.000	Analyze Request for Quotation	Magdalena Predutta	Purchasing Agent
339	2011/02/22 10:50:00.000	2011/02/22 11:03:00.000	Amend Request for Quotation Requester	Penn Osterwalder	Requester Manage

Things to consider for your data extraction

Which process

- Availability of data
- Champion support
 - A sponsor who wants a "surprise me" analysis is a red flag
- Potential for Improvement

RQ

- Focus your analysis
- Pose aditional requirements for data extraction

IT Systems

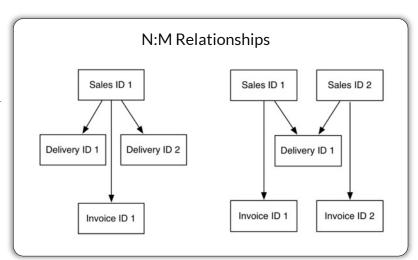
- CRM, ERP, SAP
- Workflow, ticketing systems, ad-hoc systems

Case ID

- Combination from multiple fields
- Different Case IDs in different parts of the process
- N:M Relationships

<u>"flattening reality"</u> (like putting a 3D-world in a 2Dpicture).

 You need to choose which perspective you want to take on your process.



Okybele



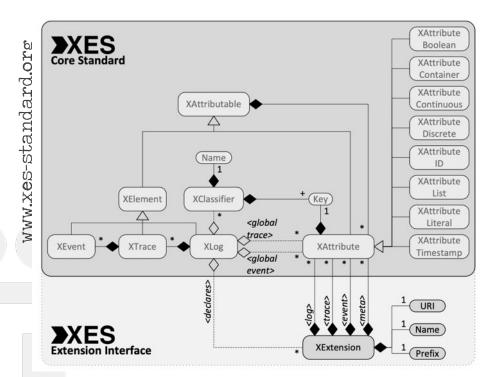
Different Case IDs in different parts of

3. Invoicing: traced by Invoicing ID

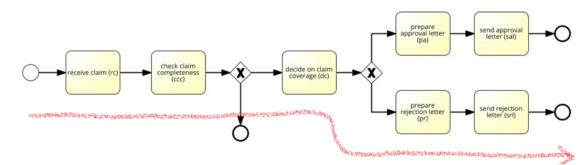
XES (eXtensible Event Stream)

Official IEEE Standard

- Driven by IEEE Task Force on Process Mining
- XML syntax and OpenXES library
- Supported by most of the existing tools
- Conversion from other formats (CSV) is easy

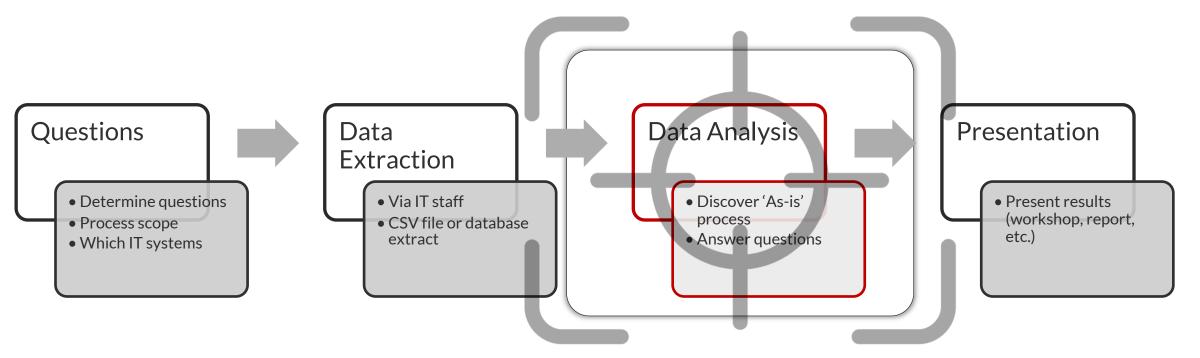






Roadmap – Data Analysis





- 1. Inspect Data
- 2. Import Data
- 3. Inspect Process
- 4. Inspect Statistics
- 5. Inspects Cases

- 6. Filter on performance
- 7. Visualize Bottlenecks
- 8. Animate Process
- 9. Compliance Check
- 10. Organizational View

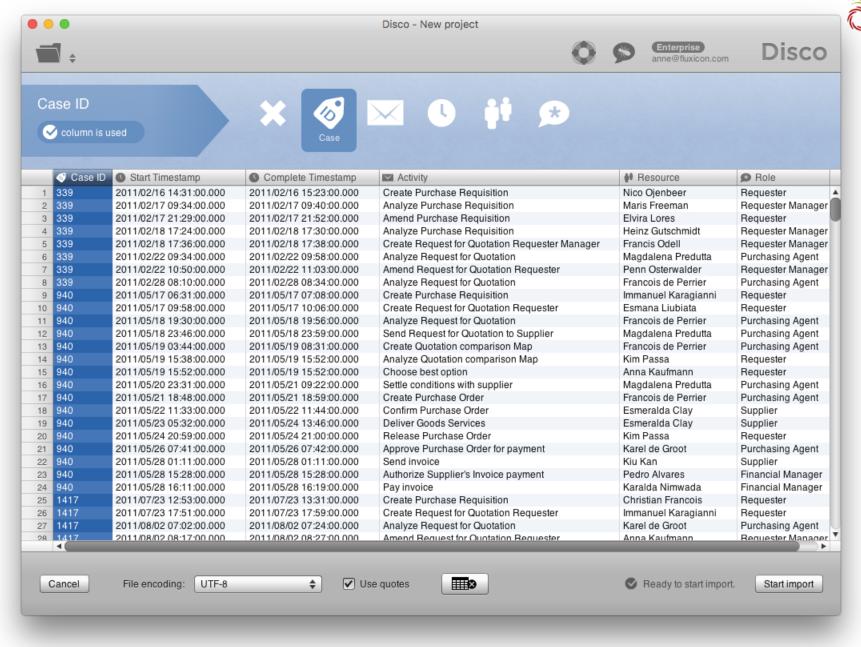
I. Inspect Data



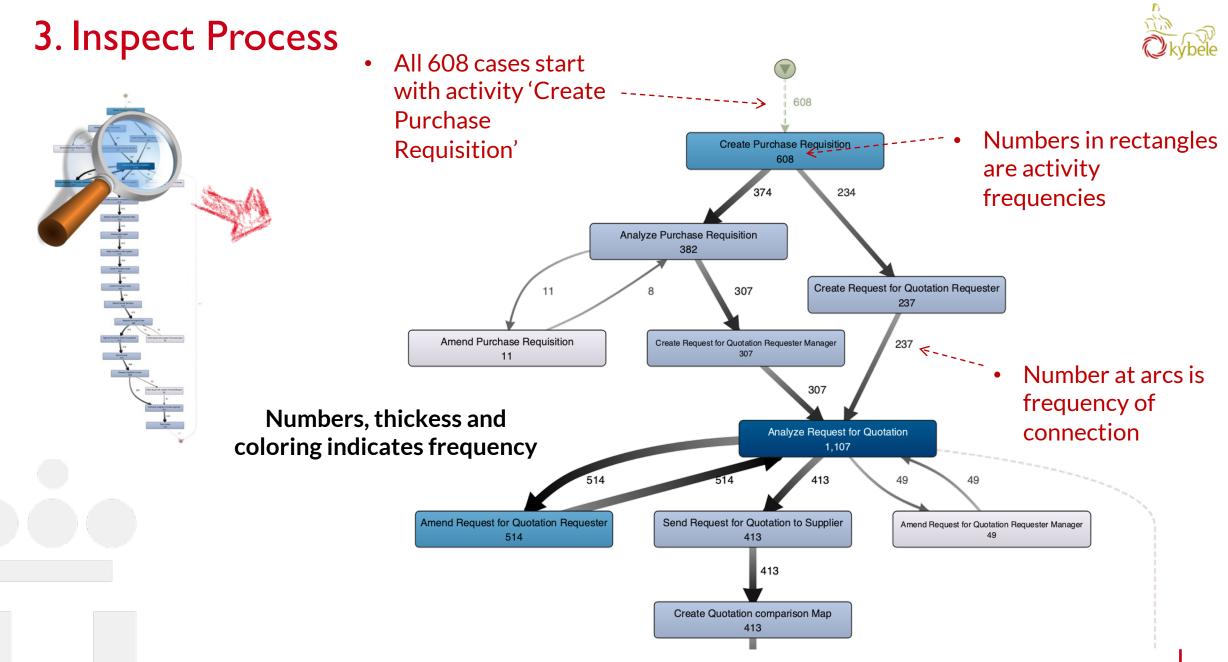
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3					nalyze Purchase Requisition	,	Maris Freeman	Requester Manager		
					mend Purchase Requisition	1	Elvira Lores	Requester		
5					nalyze Purchase Requisition	1	Heinz Gutschmidt	Requester Manager		0
4 5 6					create Request for Quotation			Requester Manager		Case
7					nalyze Request for Quotatio		Magdalena Predutta	Purchasing Agent		Cust
8					mend Request for Quotatio		Penn Osterwalder	Requester Manager		
9					nalyze Request for Quotatio		Francois de Perrier	Purchasing Agent		
10					Create Purchase Requisition		Immanuel Karagianr			
1					reate Request for Ouotation	Pequester	Esmana Liubiata	Requester		
					nalyze Request for Quotation		Francois de Perrier	Purchasing Agent		Ever
13					end Request for Quotation		Magdalena Predutta	Purchasing Agent		EVEI
14					reate Quotation comparisor		Francois de Perrier	Purchasing Agent		
15					nalyze Quotation compariso		Kim Passa	Requester		
16	940 2011/05/19 15				, , ,	літар	Anna Kaufmann	Requester		
17					settle conditions with supplie	ar .	Magdalena Predutta	Purchasing Agent		
18					reate Purchase Order	51	Francois de Perrier	Purchasing Agent		
19					Confirm Purchase Order		Esmeralda Clay	Supplier		
20					eliver Goods Services		Esmeralda Clay	Supplier		
20					elease Purchase Order		Kim Passa	Requester		
22					pprove Purchase Order for	navment	Kim Passa Karel de Groot	Purchasing Agent		
23	940 2011/05/28 01					payment	Kiu Kan	Supplier		
.3					uthorize Supplier's Invoice	navmont	Pedro Alvares	Financial Manager		
25	940 2011/05/28 16				••	рауттепс	Karalda Nimwada	Financial Manager		
26					Create Purchase Requisition		Christian Francois	Requester		
27					Create Request for Quotation	Poquestor	Immanuel Karagianr			
28					nalyze Request for Quotation			ni Requester Purchasing Agent		
28 29					, , ,		Karel de Groot			
30					mend Request for Quotatio		Anna Kaufmann	Requester Manager		
30					nalyze Request for Quotatio	211	Magdalena Predutta	Purchasing Agent		
31 32					reate Purchase Requisition		Elvira Lores	Requester Manager		
32					nalyze Purchase Requisition		Francis Odell	Requester Manager		

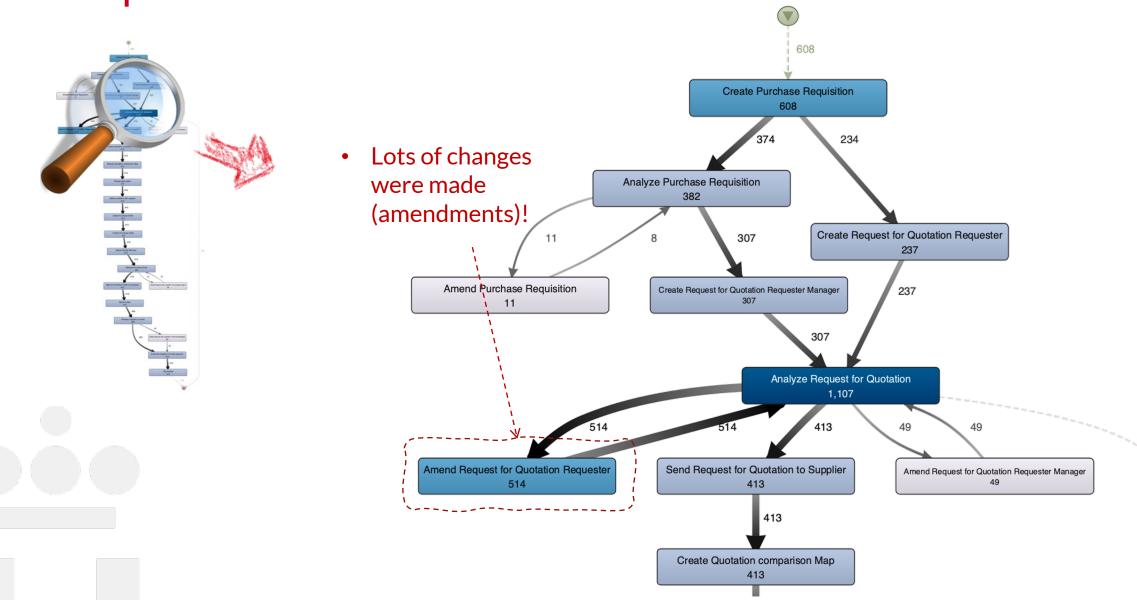
2. Import Data

Check the guess made by the tool



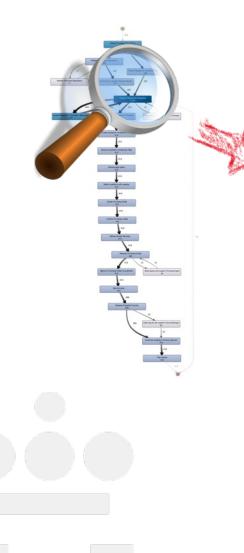
Process Mining | @jmvara

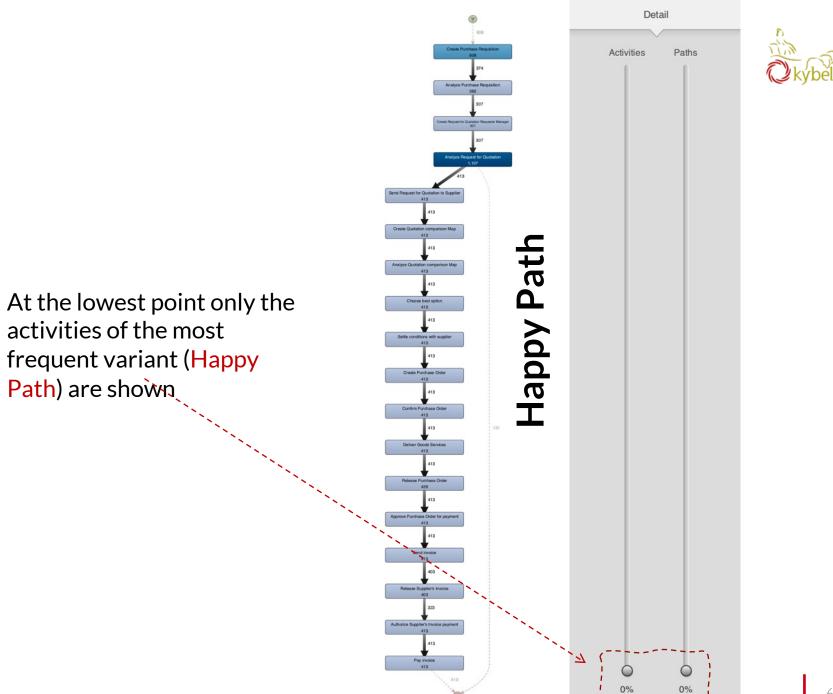


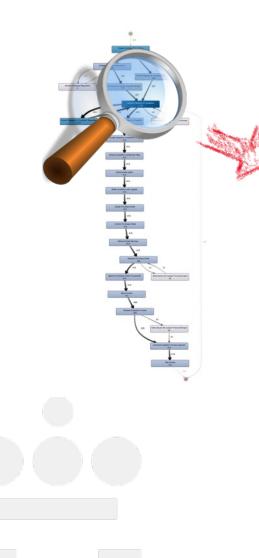


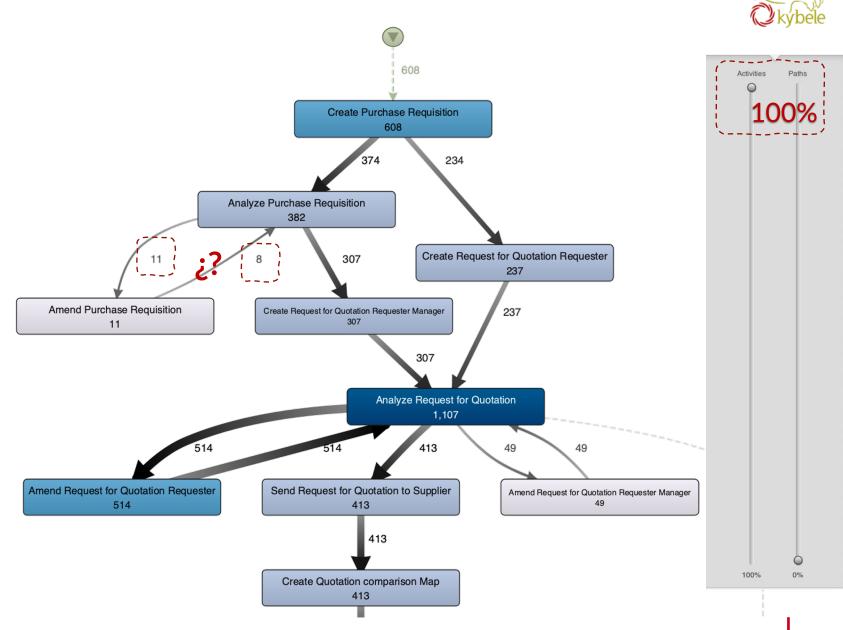


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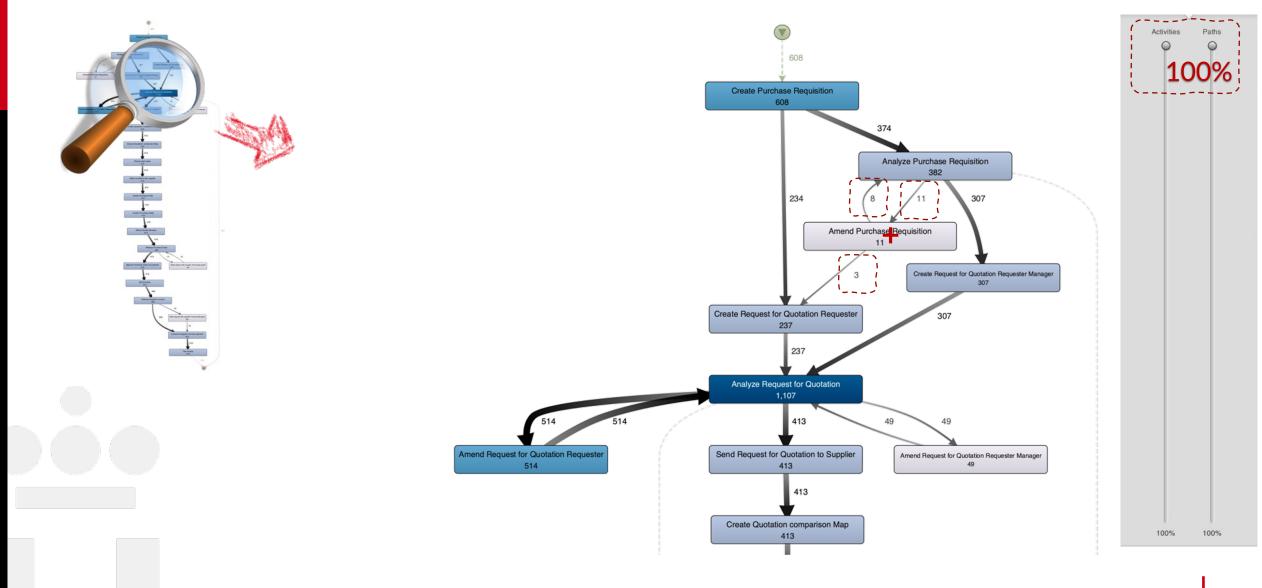


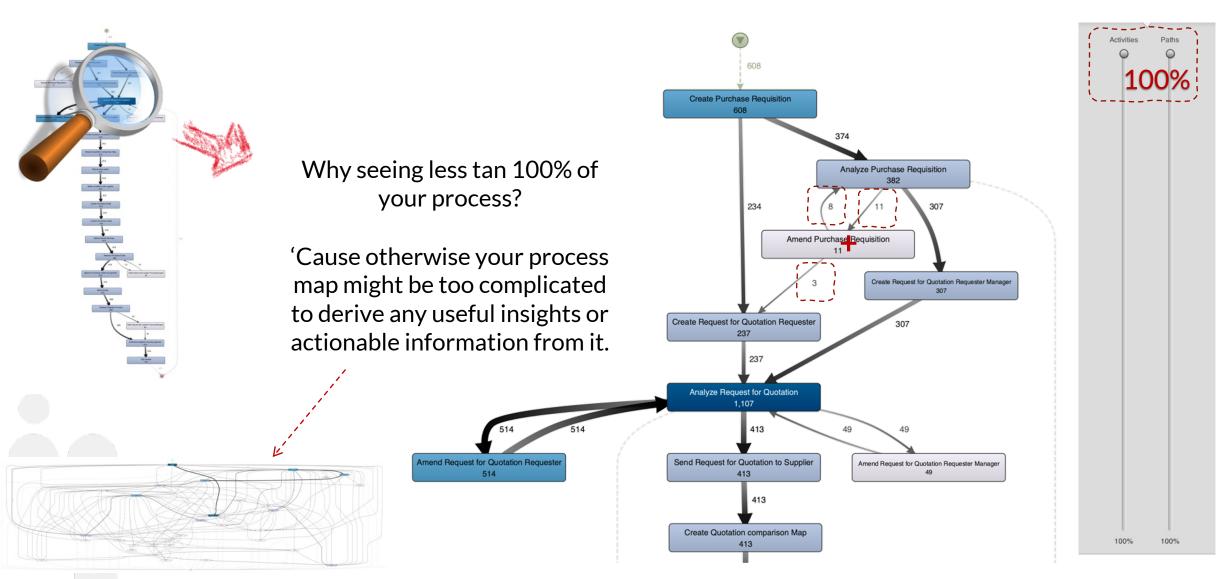








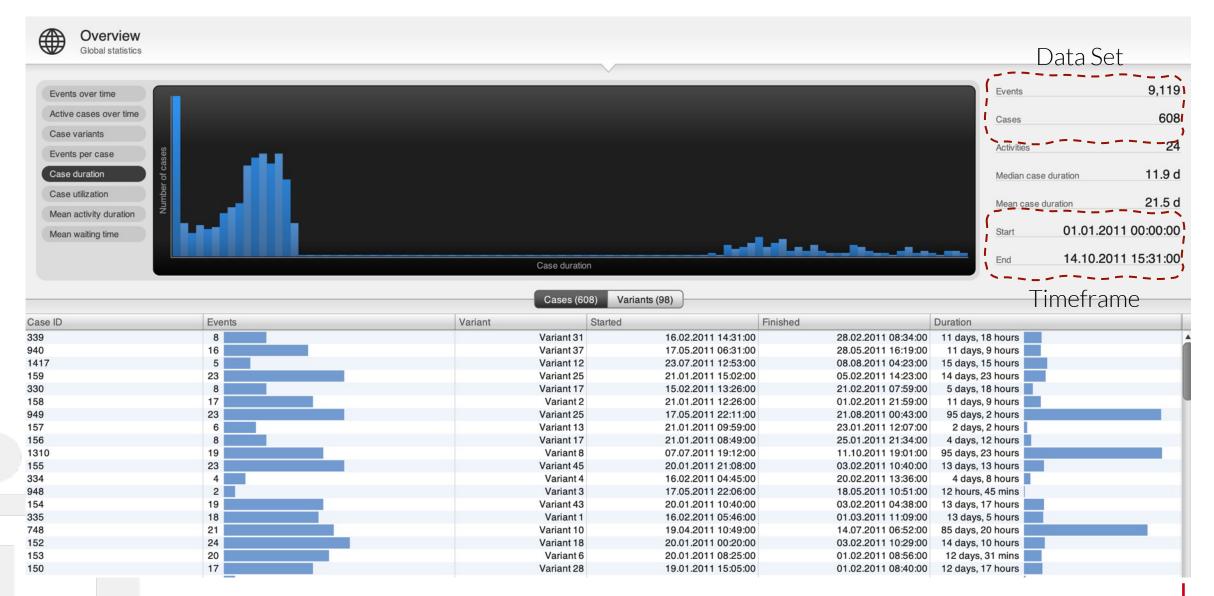




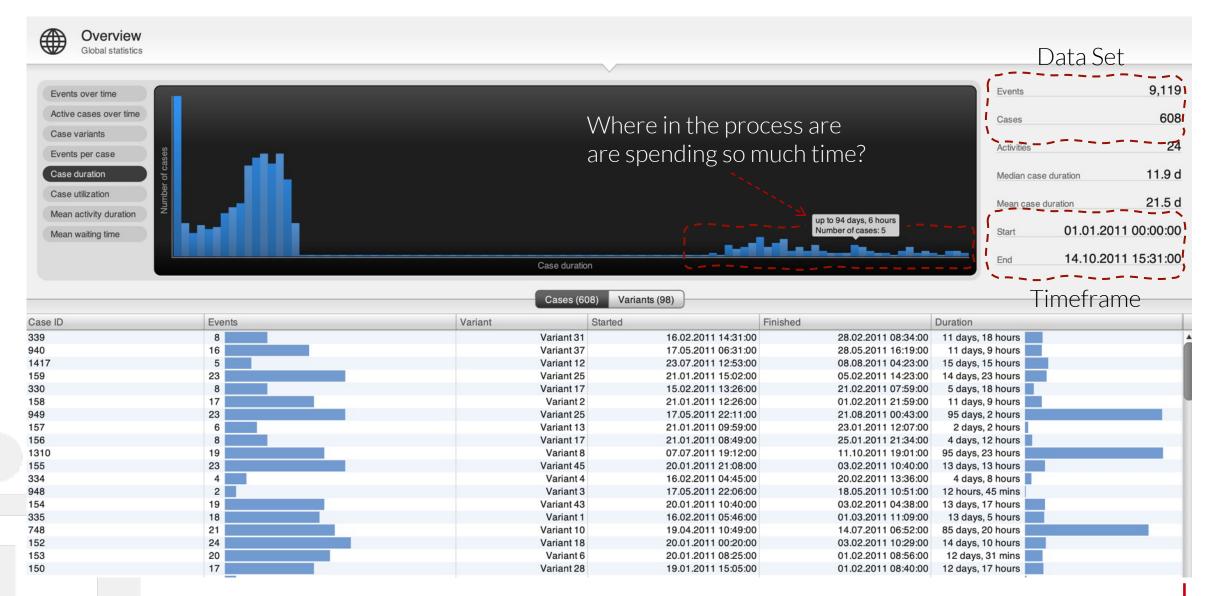


4. Inspect Statistics



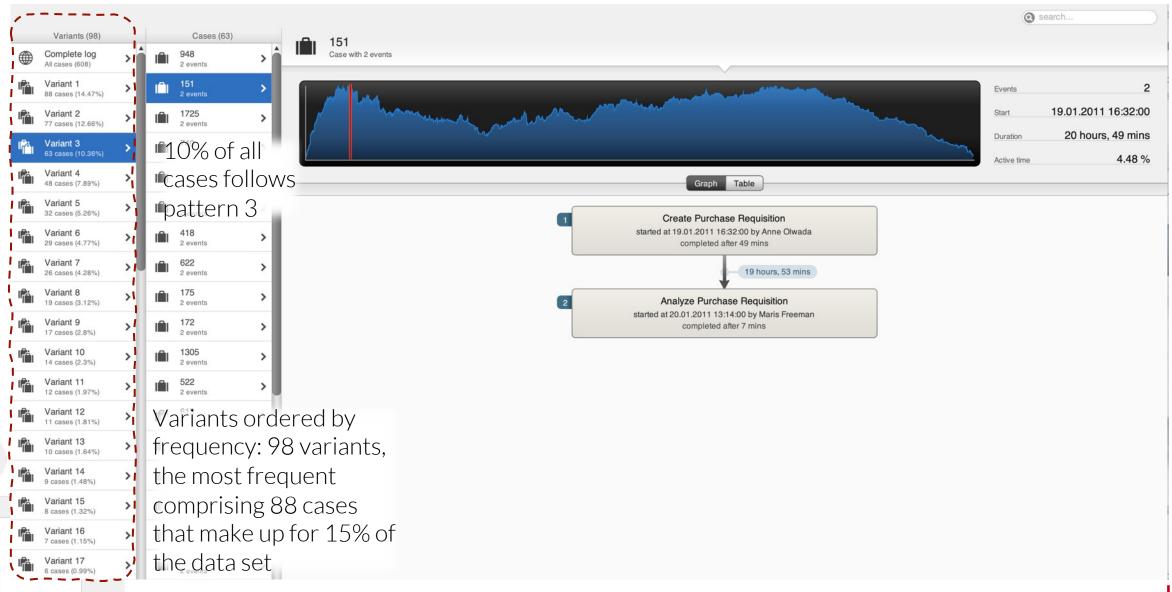






5. Inspect Cases

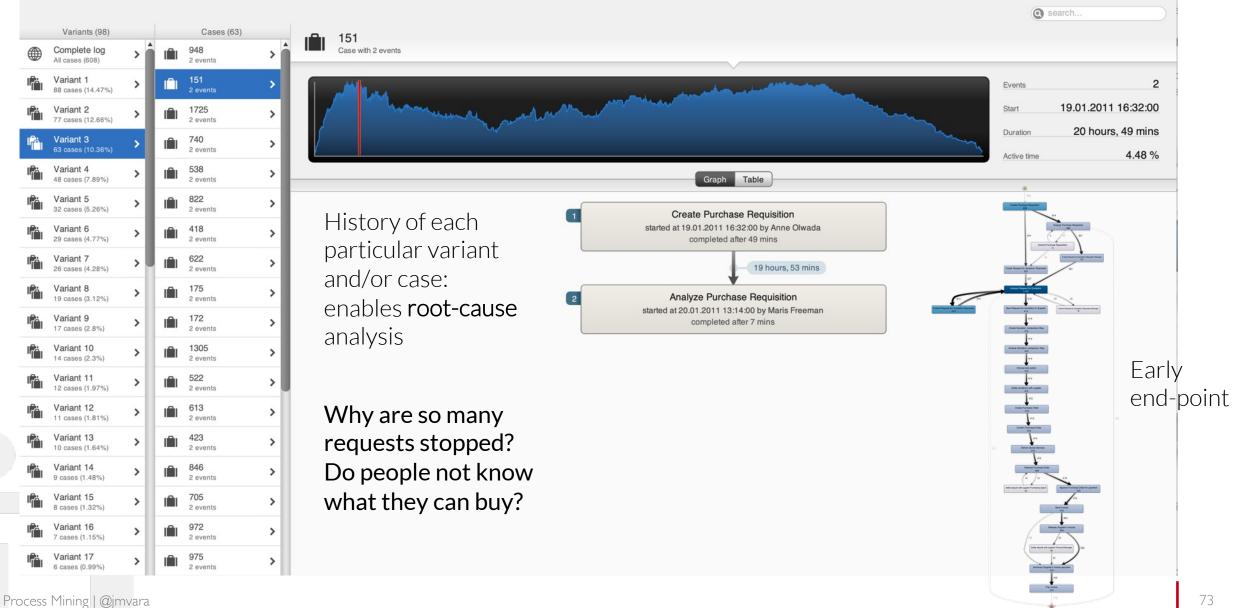




Process Mining | @jmvara

5. Inspect Cases





Results so far



1. How does the process actually look like?

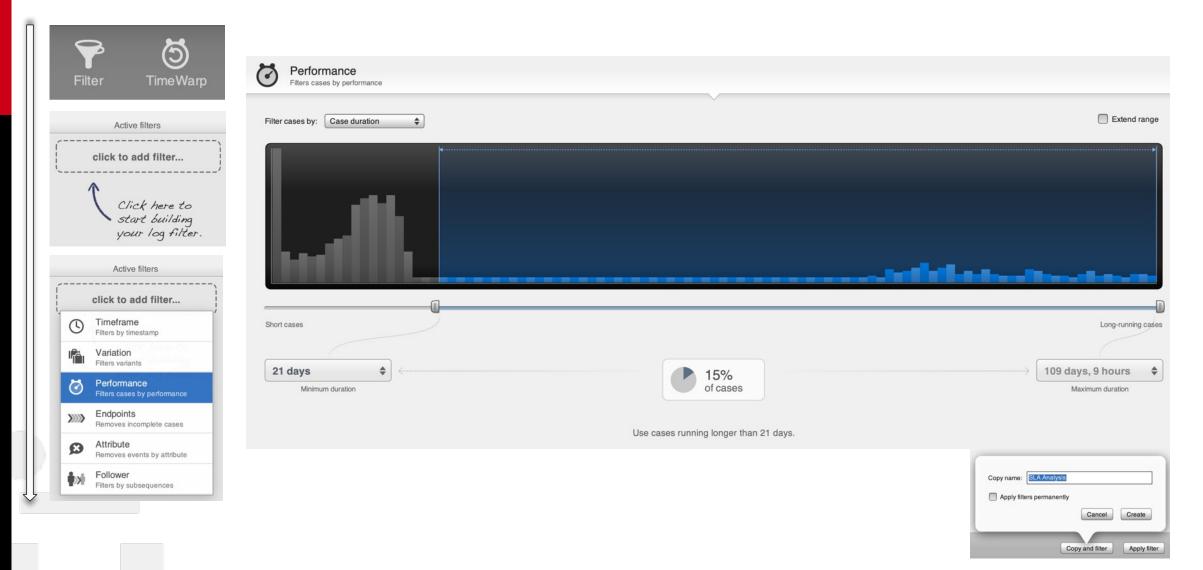
- Objective process map discovered
- Lots of amendments and stopped requests: Update of purchasing guidelines needed

2.Do we meet the performance targets?

- Not by all (some take longer than 21 days):
 Where in the process do we lose the time? → Next
- **3.** Are there deviations from the prescribed process?

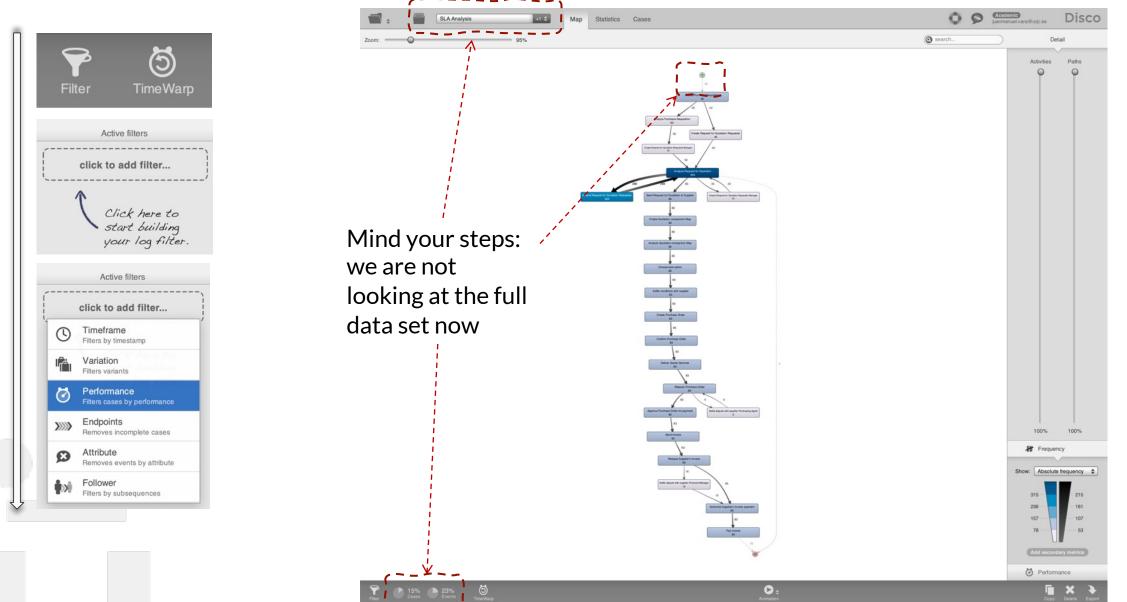
6. Filter on performance





6. Filter on performance

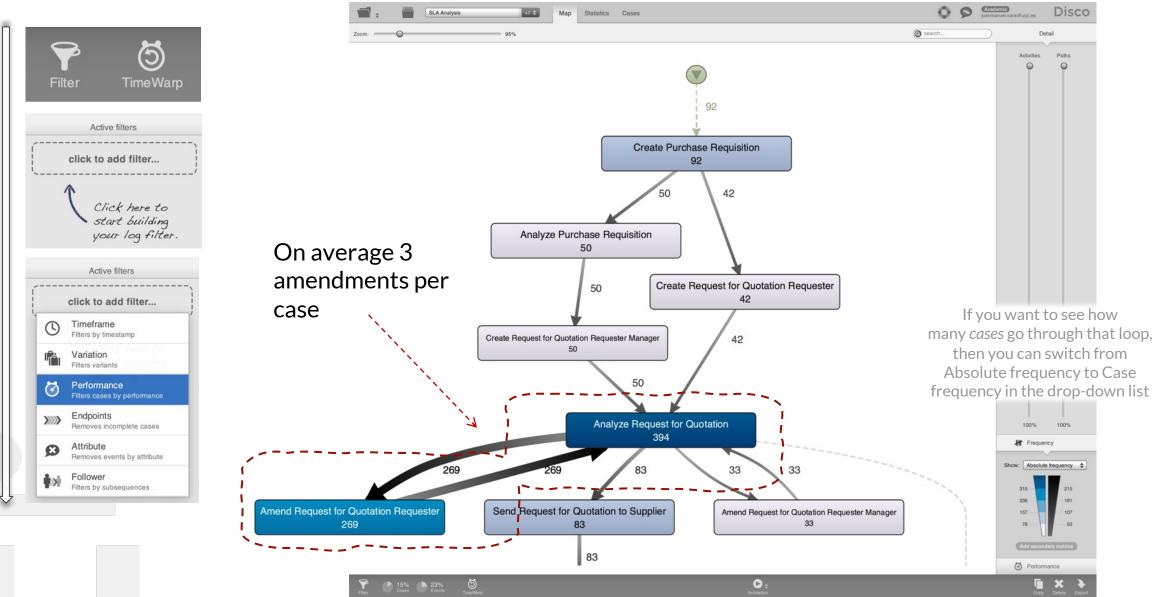




Process Mining | @jmvara

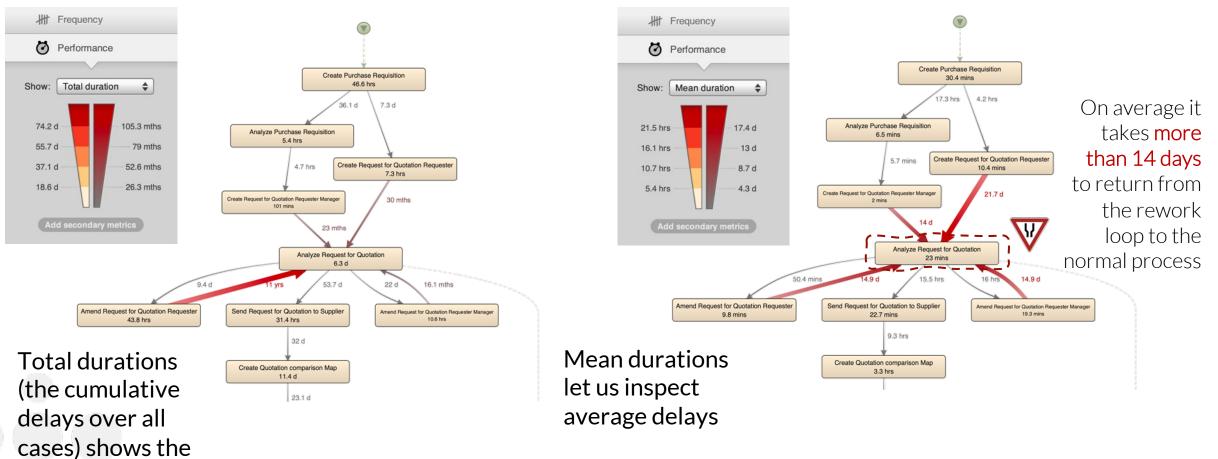
6. Filter on performance





7. Visualize bottlenecks





high-impact areas

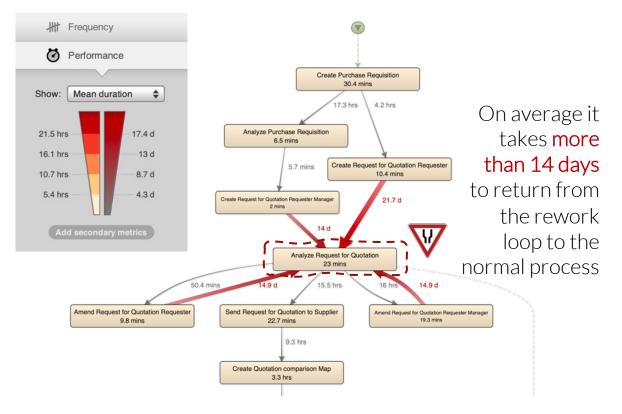
7. Visualize bottlenecks

Process mining show us where we have problems

- Data-based analysis allow us to objectively know where we should focus
 - Waiting times are often magnitudes higher than execution times
 - Focus is not on making people work faster but to organize the process in smarter way

Process mining helps to *communicate* our findings

- Change initiatives are hard
- Processes are complex to understand
- Charts and statistics are ofetn too abstract
- Visual representations might help to engage stakeholders



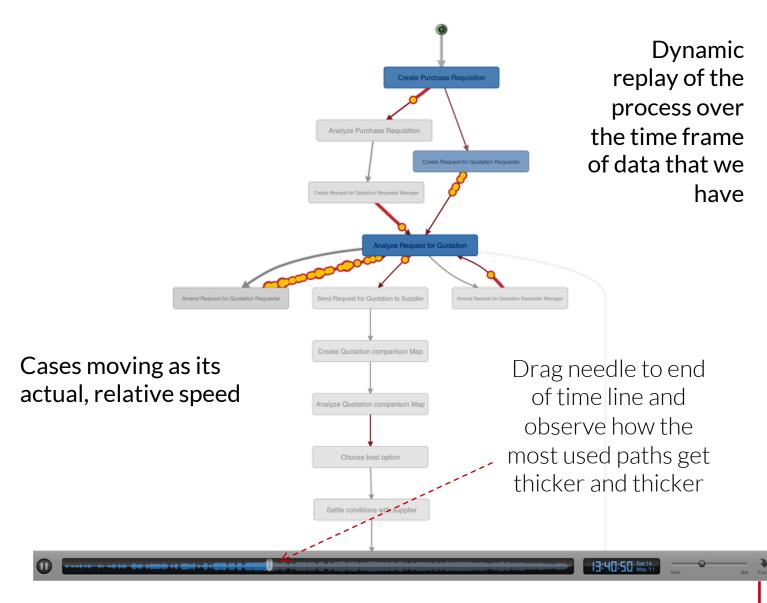
Interactive analysis workshops to take advantage from domain experts



8. Animate Process

Animation can be extremely helpful for communication

• Can make the discovered bottlenecks really tangible for people and "bring them to life"





Results so far



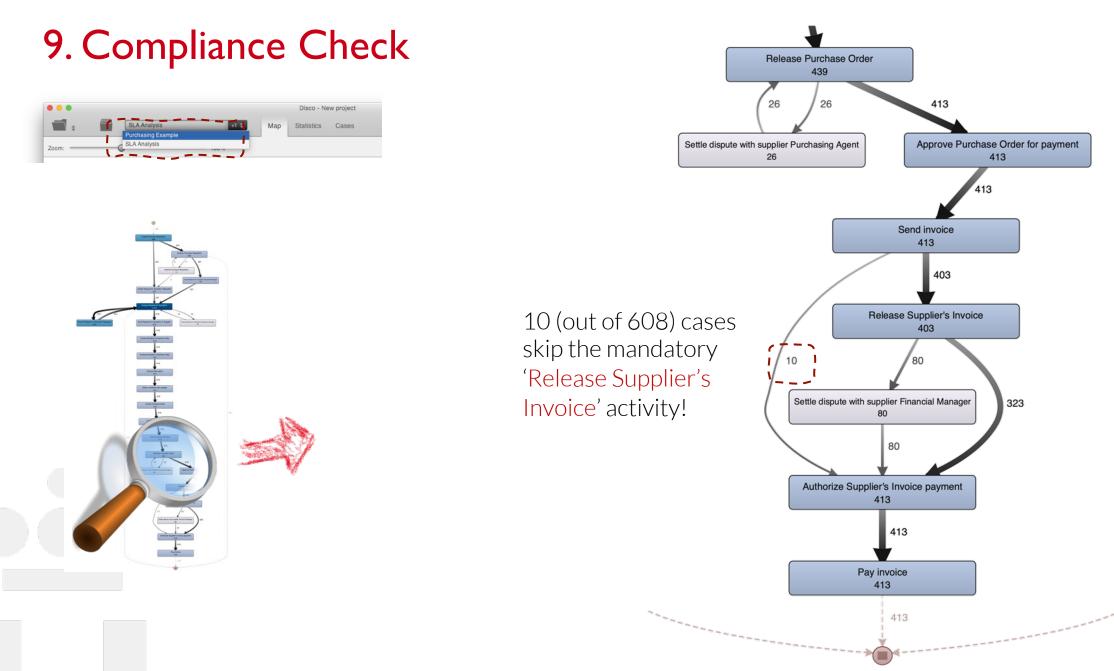
1. How does the process actually look like?

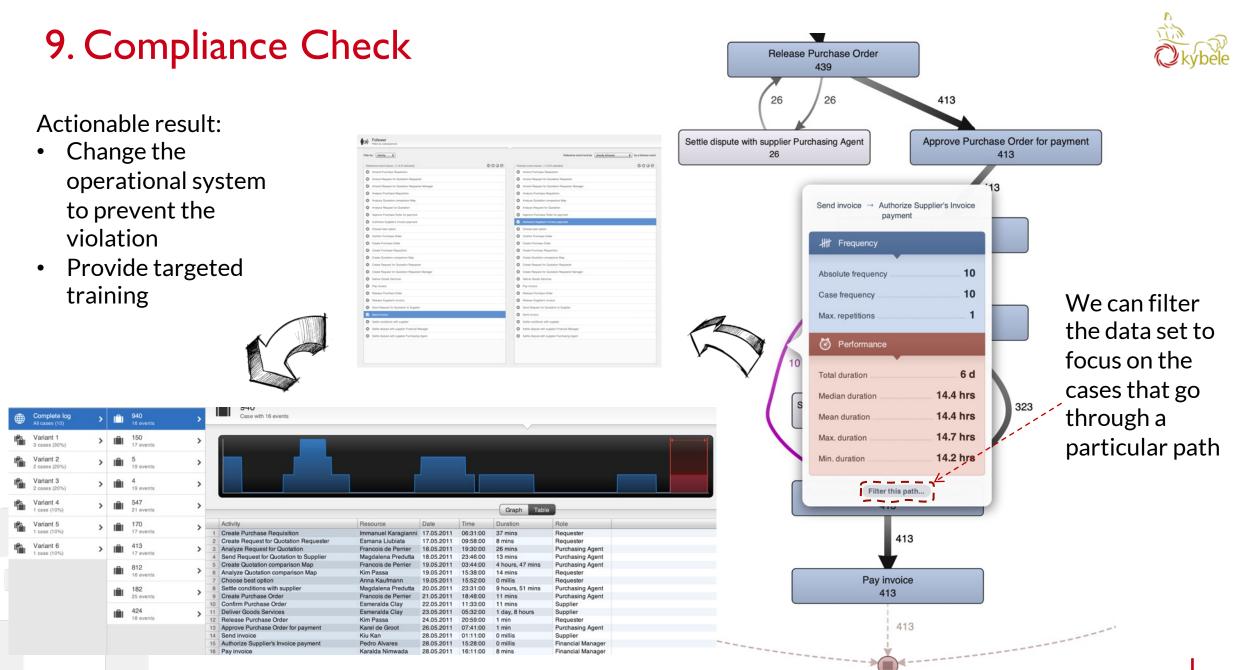
- Objective process map discovered
- Lots of amendments and stopped requests: Update of purchasing guidelines needed

2. Do we meet the performance targets?

- Not by all (some take longer than 21 days)
- The 'Analyze Request for Quotation' activity is a huge bottleneck: Process change is needed

3. Are there deviations from the prescribed process? \rightarrow Next





Process Mining | @jmvara

Results so far



1. How does the process actually look like?

- Objective process map discovered
- Lots of amendments and stopped requests: Update of purchasing guidelines needed

2. Do we meet the performance targets?

- Not by all (some take longer than 21 days)
- The 'Analyze Request for Quotation' activity is a huge bottleneck: Process change is needed

3. Are there deviations from the prescribed process?

• Yes, training or system change needed

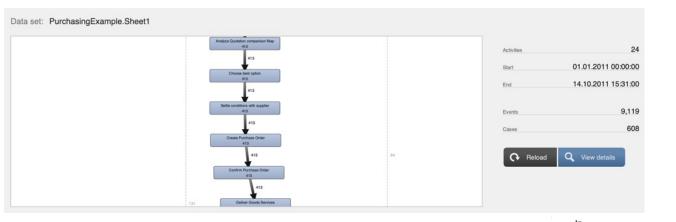
10. Organizational View



Alternative views on the data

• Re-configure the data import





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1	339	2011/02/16 14:31:00.000	2011/02/16 15:23:00.000	Greate-Purchase Requisition	Nico Ojenbeer	Requester	1
2	339	2011/02/17 09:34:00.000	2011/02/17 09:40:00.000	Analyze Purchase Requisition	Maris Freeman	Requester Manager	i
3	339	2011/02/17 21:29:00.000	2011/02/17 21:52:00.000	Amend Purchase Requisition	Elvira Lores	Requester	í
4	339	2011/02/18 17:24:00.000	2011/02/18 17:30:00.000	Analyze Purchase Requisition	Heinz Gutschmidt	Requester Manager	1
5	339	2011/02/18 17:36:00.000	2011/02/18 17:38:00.000	Create Request for Quotation Requester Manager	Francis Odell	Requester Manager	i
6	339	2011/02/22 09:34:00.000	2011/02/22 09:58:00.000	Analyze Request for Quotation	Magdalena Predutta	Purchasing Agent	i i i
7	339	2011/02/22 10:50:00.000	2011/02/22 11:03:00.000	Amend Request for Quotation Requester	Penn Osterwalder	Requester Manager	1
8	339	2011/02/28 08:10:00.000	2011/02/28 08:34:00.000	Analyze Request for Quotation	Francois de Perrier	Purchasing Agent	j -

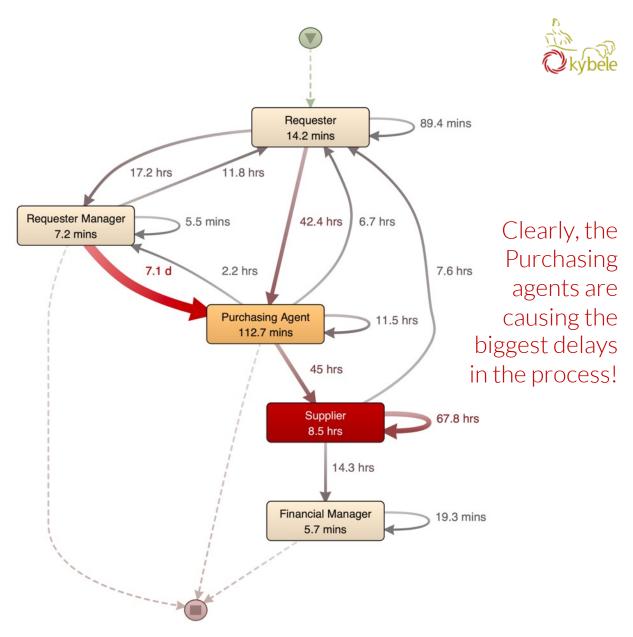
10. Organizational View

Different perspective

• We can take many different perspectives, even based on the **same data set**

We now don't see the activity sequences displayed but rather the hand-over of work between different functions, or departments

• Inefficiencies can often be found at the borders of organizational units



Take-away

Okybele

A few things you can learn

- Real processes are often more complex than you might expect
 - Manual process analysis get the Sunny day scenario
 - Process Mining get a hold of all the exceptions
- There is not one *right* model
- Process mining is not about mining a data set to create one process model
 - Explore the process by translating questions into filters
 - Interactive activity needing from domain knowledge to interpret findings

The hype

How three friends turned a college project into a \$2.5 billion software unicorn

Microsoft brings new process mining features to Power Automate

IBM to acquire myInvenio with an eye on AI-enabled automation

With the deal, IBM looks to offer organizations a suite of capabilities such as robotic process automation, document processing and process

TECHNOLOGY, MEDIA & TELECOM - INNOVATION APRIL 1, 2021 / 6:07 AM / UPDATED A MONTH AGO

German process mining startup Celonis teams up with IBM and Red Hat RELITERS







TECH



Tooling landscape

ProM

- Open-source, extensible framework
- More than 1500 plugins (#29 in 2004!)



- Lower the threshold for process mining.
- Inability to discover concurrency well.
- Focus on performance analysis rather than conformance checking and precise models.

Disco

- Low threshold
- Easy to use yet scalable

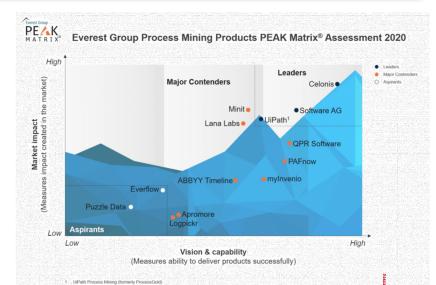


CELONIS

- Cloud-based + BI capabilities
- Strong connection with SAP



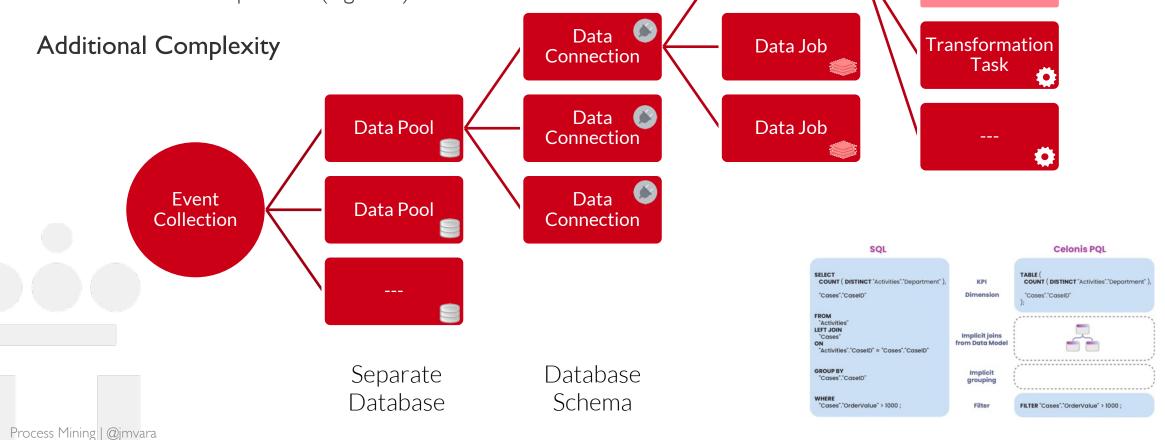




CELONIS

Much more powerful and rich environment

- Combined BI and Process Mining approach
- Wide collection of data engneering options
- Off-the-shelf components (e.g. SAP)



Extractions

Extraction Task

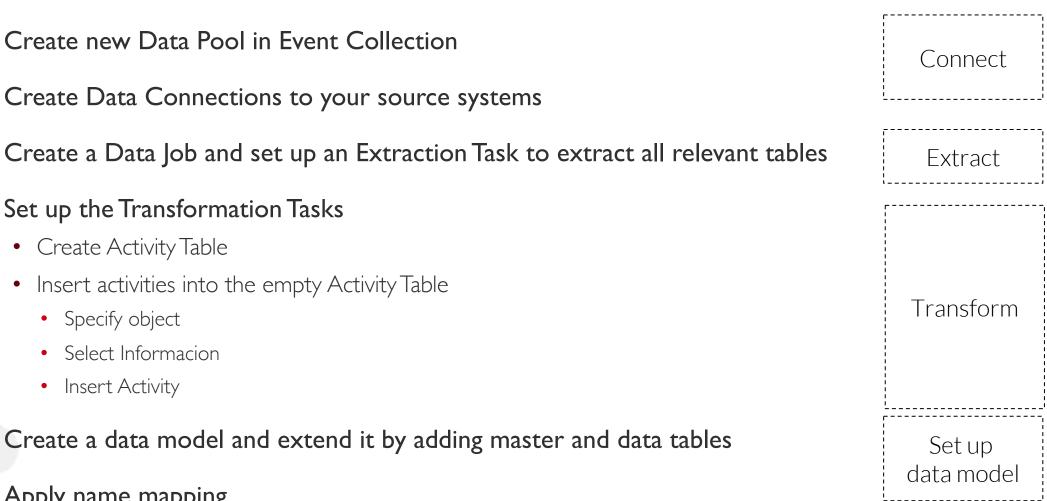
Transformations

Data Job

90

Data Engineer Tasks





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Process Mining | @jmvara



Challenges & Open Issues



Process Mining | @jmvara

92

Directly-Followed Graphs Issues

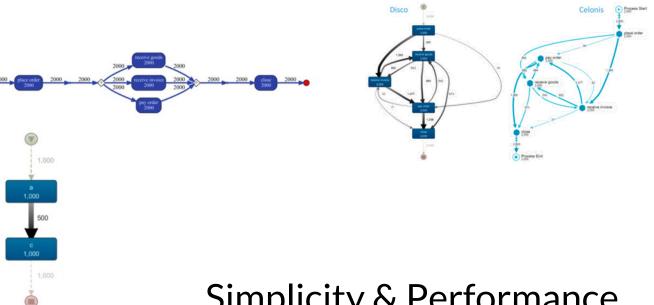


Existing tools start from DFGs for Discovery

- DFGs cannot express choice & concurrency
 - This may lead to Spaghetti-like DFGs with loops

• Filtering DFGs using frequency-based thresholds may provide misleading results

- Performance information mapped onto DFGs can be misleading
 - The average time reported between two activities is conditional
- Limited support for conformance checking
 - Rule-based approach being the least bad solution



Simplicity & Performance (over accuracy)

(Van der Aalst, 2019)

Hurdles for widespread adoption

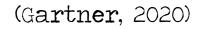


Data quality

- 80% of the efforts and time are spent on locating, selecting, extracting and transforming the data
- Time needed to apply process mining is short (say 20%) once the data is available in the right format

People

- Stakeholders are unaware of process mining capabilities
- Hard to distinguish from ML and Al
- May reveal mismanagement and complicance problems



Trends (mainly Academic)

Digital Twins of an Organization (DTO)



"A dynamic software model of any organization, that relies on operational and/or other data to understand how an organization operationalizes its business model, connects with its current state, responds to changes, deploys resources and delivers expected customer value."

(Kerremans, 2018)

Part II Best Practice Use Cases Siemens: Driving Global Change with the Digital Fit Rate Gia-Thi Nguyen 10 Uber: Process Mining to Optimize Customer Experience and Process Minina Martin Rowlson in Action Patrick Lechner 12 Siemens: Process Mining for Operational Efficiency Khaled El-Wafi 13 athenahealth: Process Mining for Service Integrity 2 Springe in Healthcare 97 Corey Balint, Zach Taylor, and Emily James 14 EDP Comercial: Sales and Service Digitization 109 **Ricardo Henriques** 15 ABB: From Mining Processes Towards Driving Processes 119 Heymen Jansen 16 Bosch: Process Mining—A Corporate Consulting Perspective 129 Christian Buhrmann 17 Schukat: Process Mining Enables Schukat Electronic to Reinvent Georg Schukat 18 Siemens Healthineers: Process Mining as an Innovation Driver Jutta Reindler 19 Bayer: Process Mining Supports Digital Transformation Arno Boenner Gerrit Lillig

Process Discovery as the starting point

- Uptake in conformance checking & performance analysis techniques
- Data Mining & ML to find root causes

None of the Use Cases compiled in (Reinkenmeyer, 2020) dealing with conformance checking

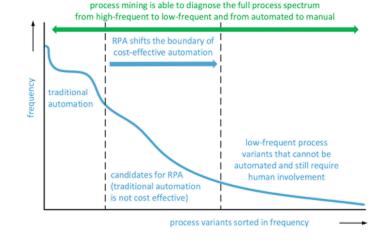
Trends (mainly Academic)

Forward looking

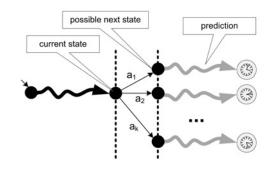
- Backward-looking can be used to fundamentally improve processes
- Provides little support for the day-to-day management of process
- Need to be able to analyze cases that are still running

Call to action

- Process Mining to identify candidates for RPA and monitor SW robots
- RPM to translate Process Mining diagnostics into management actions



(van der Aalst, 2020)









The need for Business Process Hygiene

From silos to corporate process mining

- The need for a digital workforce
- Mindset change
 - "do I have to use data" \rightarrow "can I afford not to use available data"

We are probably paving the way

- Spreadsheets for process analysts
- 35+ Process Mining tools
- More than 135K following the Process Mining MOOC

There exists so much information that people are looking for new ways to leverage their data



(van der Aalst, 2019; Reinkenmeyer, 2020b)

Personal reflection



Academia Basic Research	Algorithms	Discovery Conformance Checking Predictive process monitoring Object-centric Process Mining	
	Data Engineering	Automate ETL	
		Deal with uncertain and continuous event data	
Industry	New application fields	University Processes Portfolio	
Applied Research		Service Design	
		Blockchain	
	New applications in explored fields	Gather new insights	
		Ad-hoc methods & techniques	

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